Better UX WEQ

#LUCKYUX

Better UX w/EQ

- Define emotional intelligence
- Learn the 26 traits of emotional intelligence
- Understand ways UX is included at every level of business
- Identify the touch points of your brand
- Learn the difference between UX vs. UI
- Learn to quickly identify what poor UX looks like
- Examine where UX fits into your own creative process
- Learn strategies you can implement immediately when designing products and services



Christina Aldan

@luckygirliegirl#LuckyUX

1 • Define user experience

2. Learn the Difference between UX vs. UI

3. Understand how UX is included at every level of business and why we care

4. Discuss the elements of UX

5. Identify Messages that Kill UX

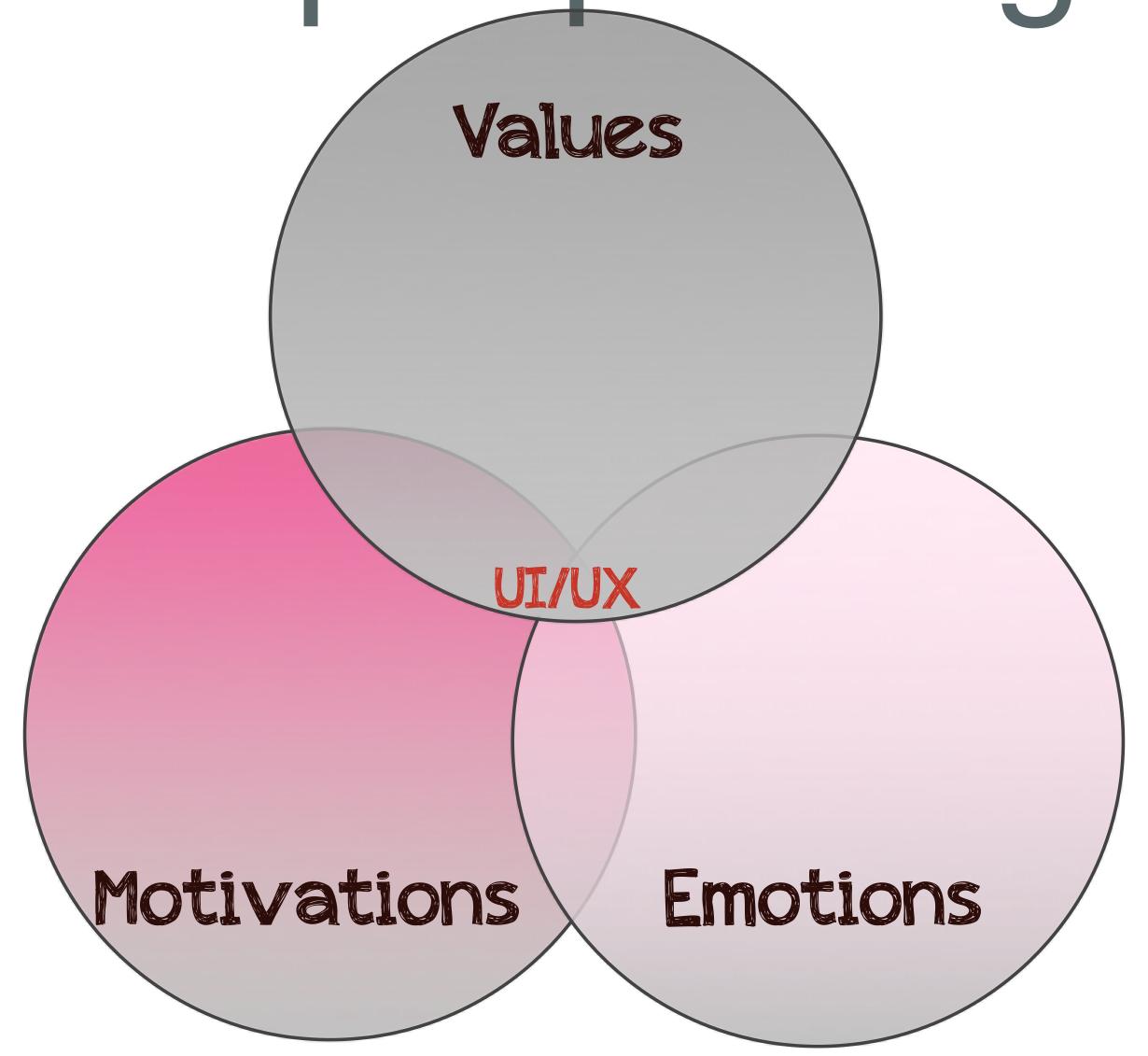
6. Learn to recognize examples of core values in design

7. Identify touchpoints for clients to engage with your brand

UX Creates Life Experience



Why do people engage?





1. To engage with the user environment more harmoniously

2. We accomplish more by co-creating solutions together

3. Good UX helps us understand what our customers value

4. It brings more joy and satisfaction to our customer experience



Why Care?

Why does engagement even matter?

Customers who are fully engaged represent a 23% share of profitability, revenue, and relationship growth compared to the average customer. (Gallup)

Why Care?



Emotional Triggers

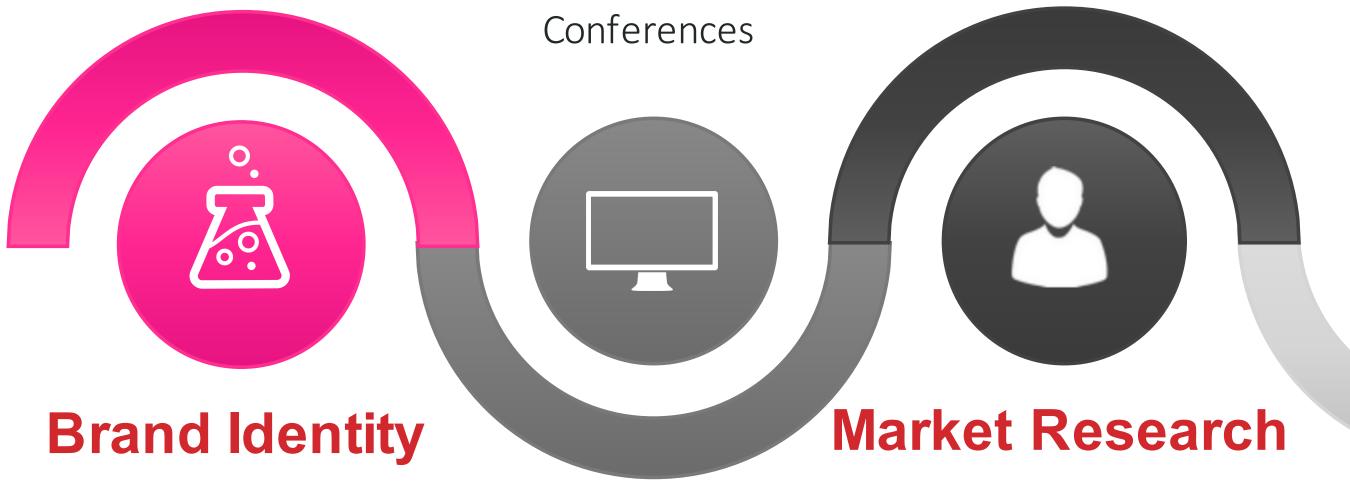
Elements of UX

User Interface

Mobile App
Customer Service
Products
Conferences

Overseer

Creative Director
Project Manager
UX Designer



User Experience

Business Culture
Core Values
Brand Messaging
Logo Design

Focus Groups

A/B Testing

Data Analysis

Surveys

Emotional Response
Brand Engagement
Loyal Clients

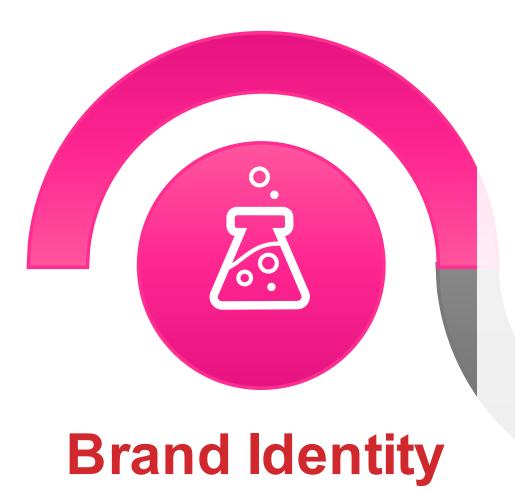
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Market Research



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Examples of Core Values

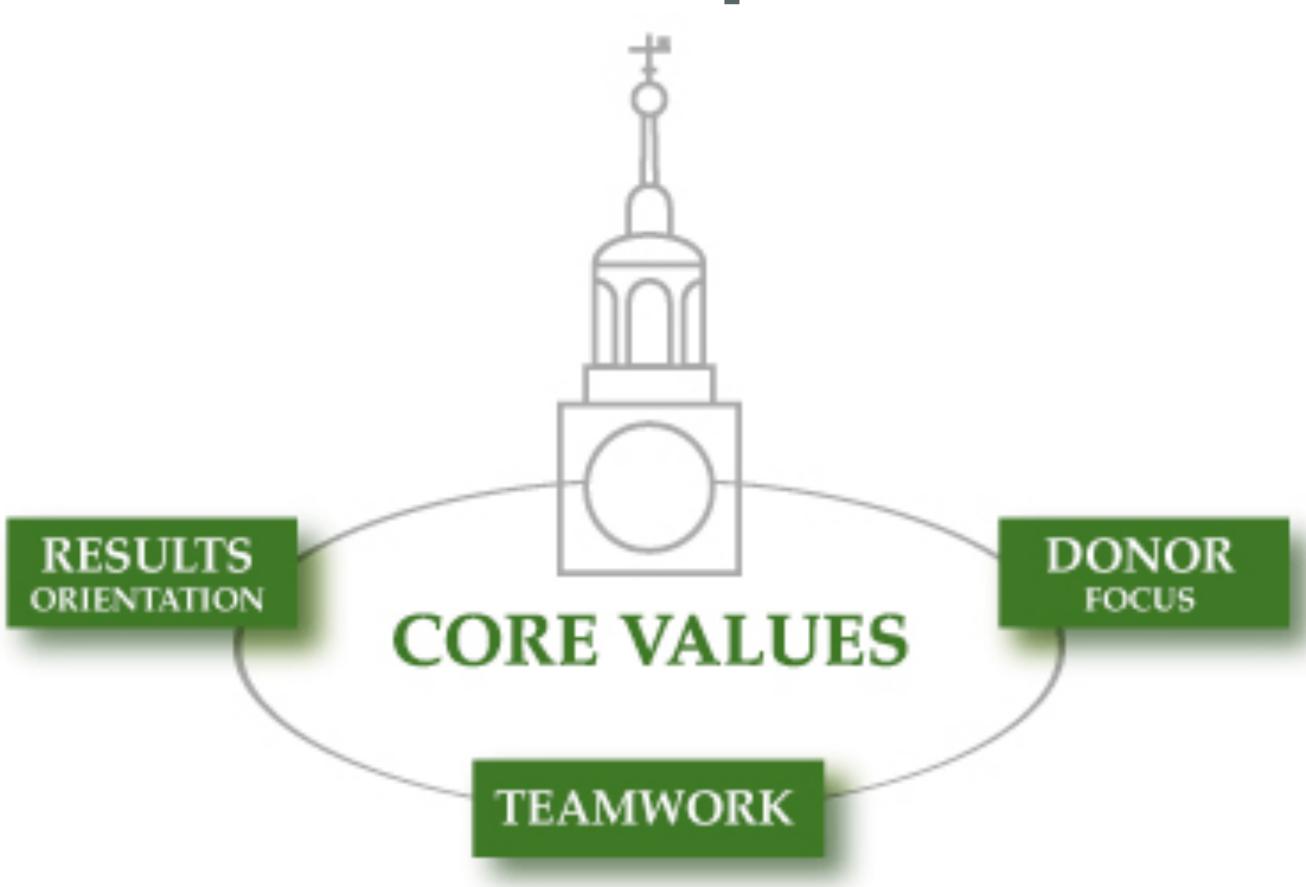


Core Values



Core Values Questions to Ask

- 1. Are our core values emitted at every level of product design? Are the client's core values represented?
- 2. Would they recommend our products/services to others?
- 3. Do users have to think to use the product or is there a natural path that aligns with their core values, so they already "get it" and inspires them to take an action?



Src: http://www.dartmouth.edu/~rpd/images/corechart.jpg

- Deliver WOW Through Service
- 2. Embrace and Drive Change
- Create Fun and A Little Weirdness
- Be Adventurous, Creative, and Open-Minded
- 5. Pursue Growth and Learning
- Build Open and Honest Relationships With Communication
- Build a Positive Team and Family Spirit
- Do More With Less
- Be Passionate and Determined
- Be Humble



Src: http://about.zappos.com/our-unique-culture/zappos-core-values/embrace-and-drive-change

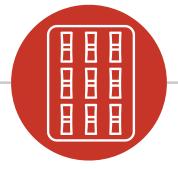
Examples ***Quicken Loans**

At Quicken Loans, 95 percent of employees say their workplace is great.



http://reviews.greatplacetowork.com/quicken-loans

Consistency

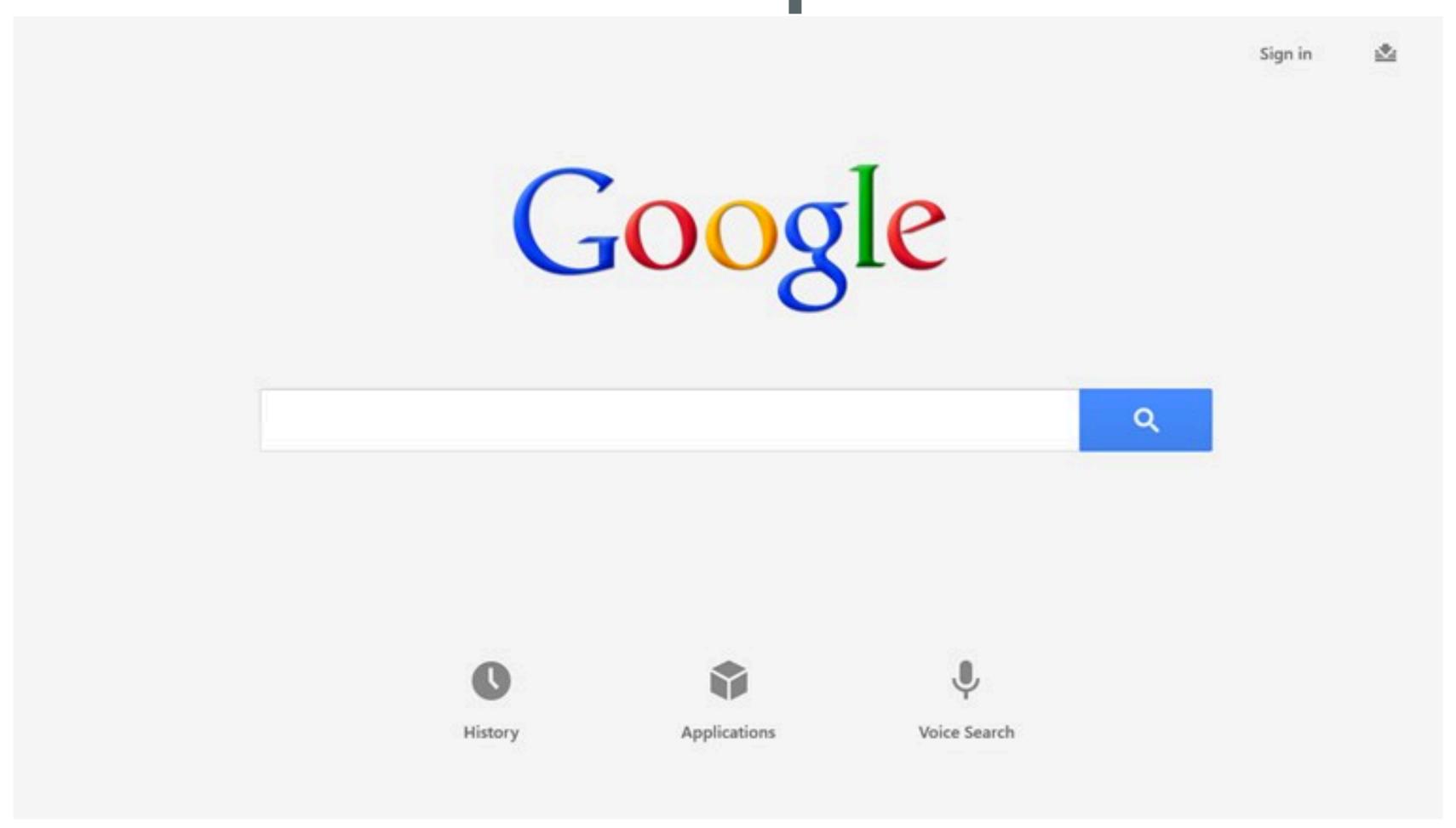


Google



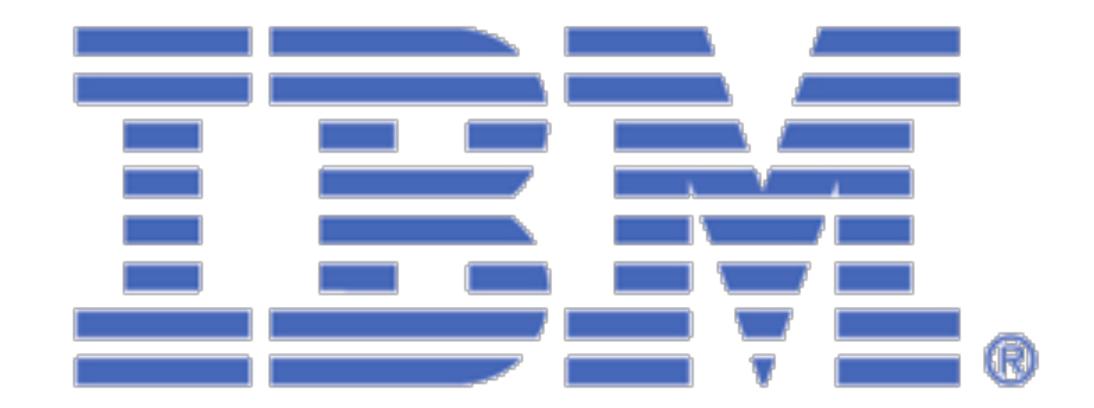
Google Search

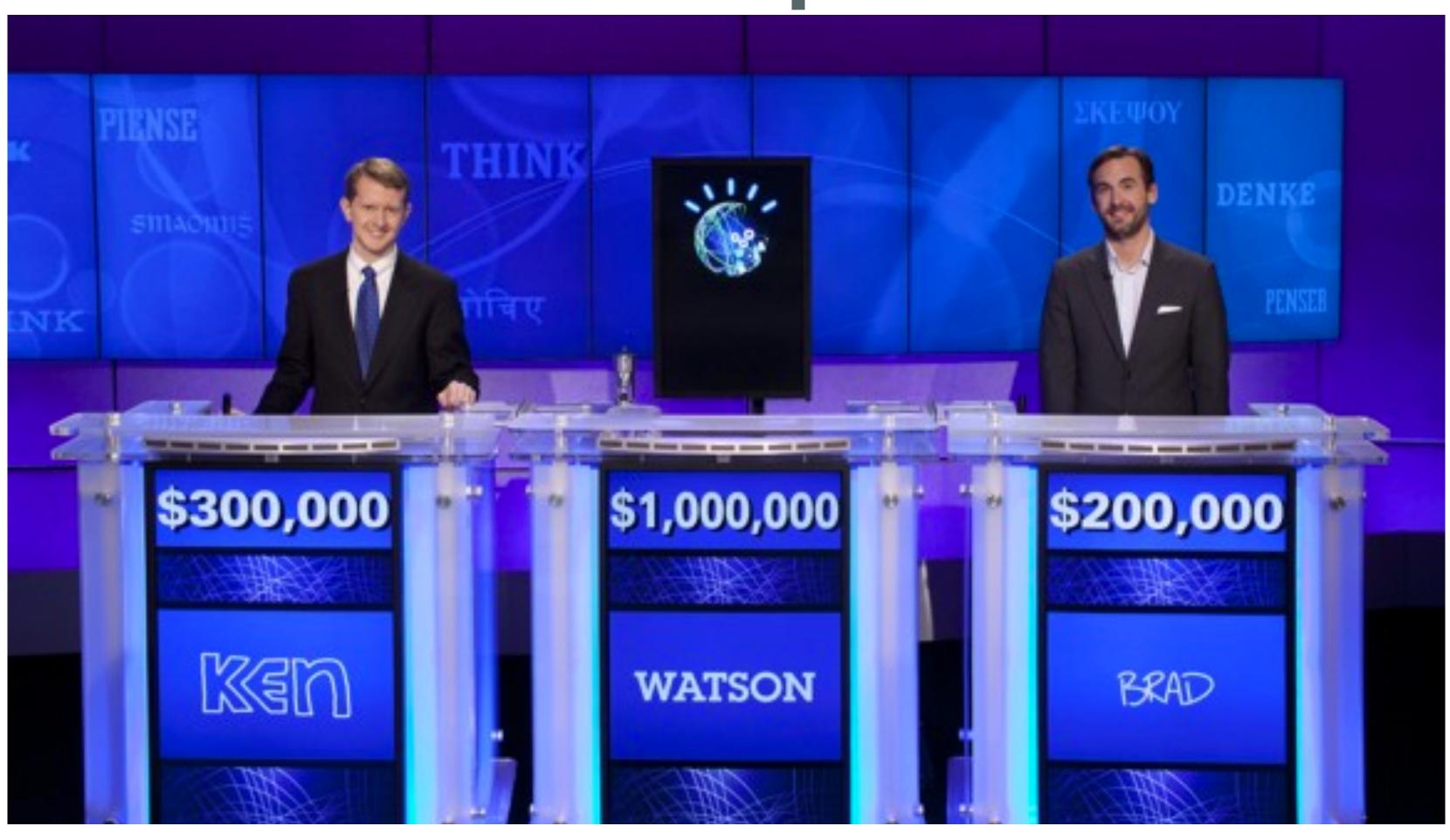
I'm Feeling Lucky



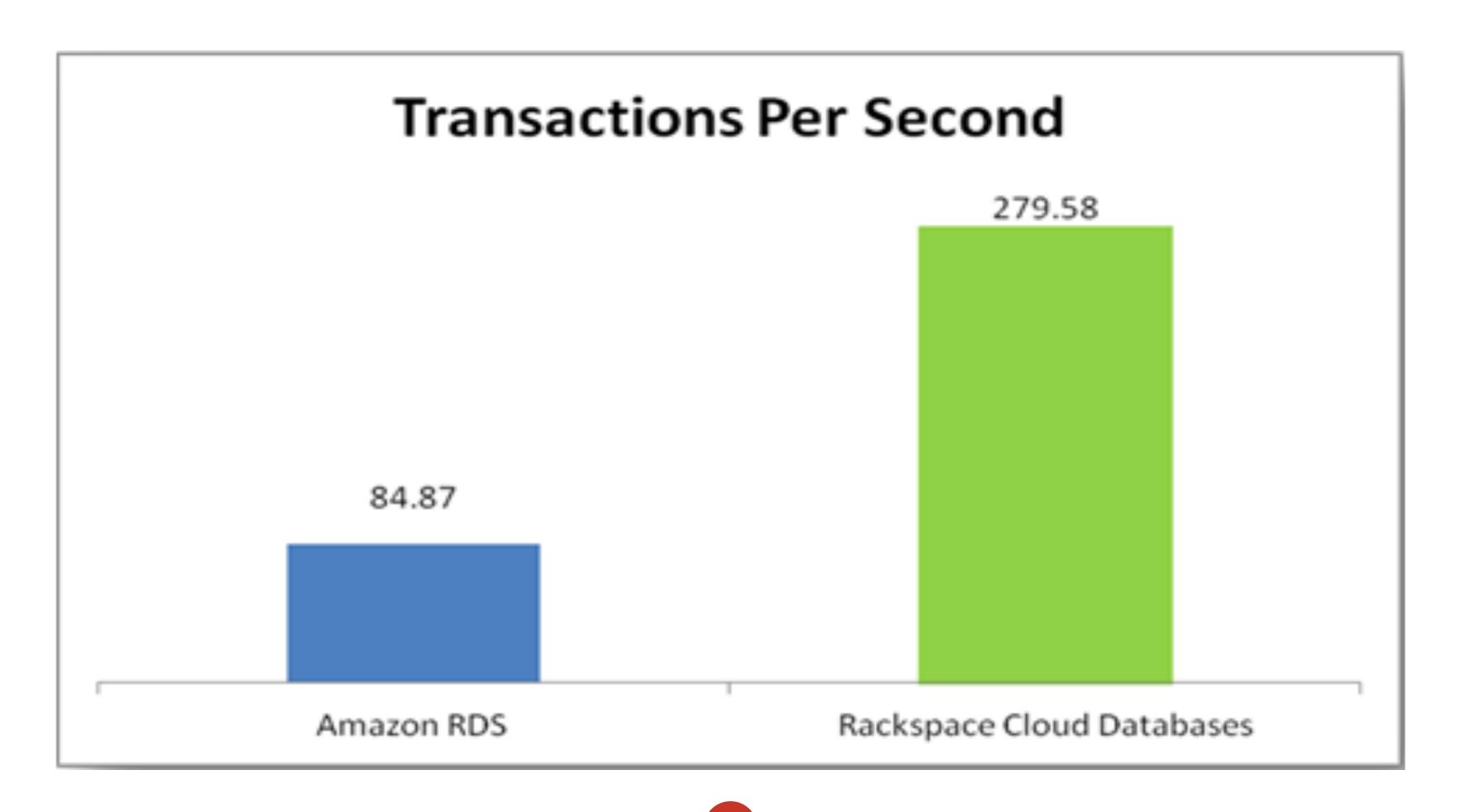


Instituted BYOD Policy in 2012









Zappos



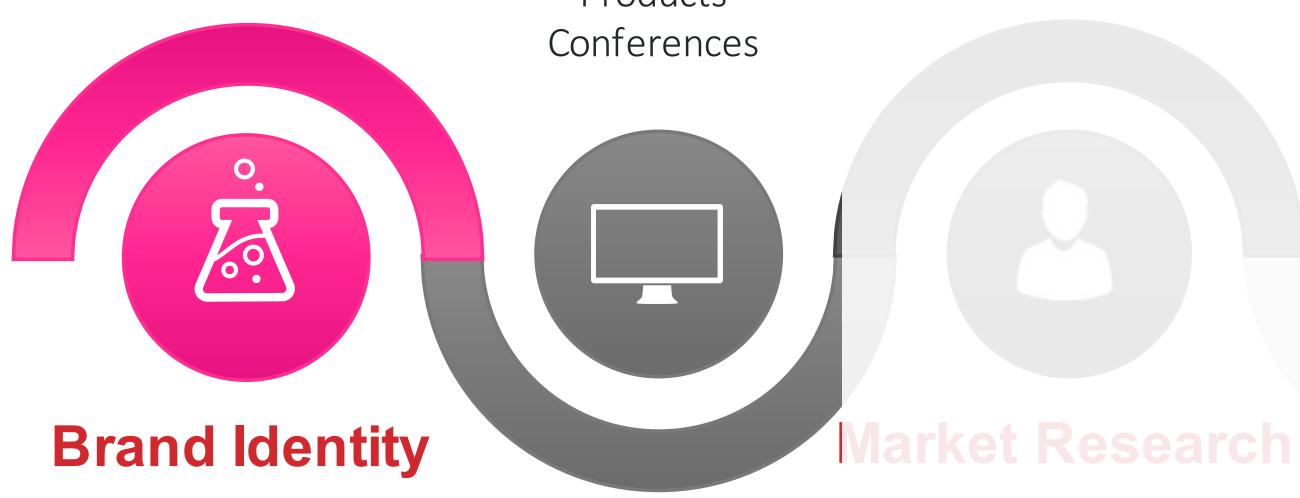
Elements

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Emotional Response Brand Engagement Loyal Clients

Business Culture
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Logo Design



Mobile App

Website

Consultations

Reviews

Customer Service

Phone Calls

Meetings

Conferences

Classroom

Emails

TV/Ads

SWAG

Print Ads

Social Media

Digital Advertising

Break



OBJECTIVE

8. Learn how habits and emotions influence decision-making

OBJECTIVE

9. Understand how triggers can inspire a reaction

OBJECTIVE

10. Learn ways to incorporate customer feedback into your growth strategy using various metrics

Mind and Body

"Rather than being a luxury, emotions are a very intelligent..."

~Antonio Damásio, Portuguese Neuroscientist

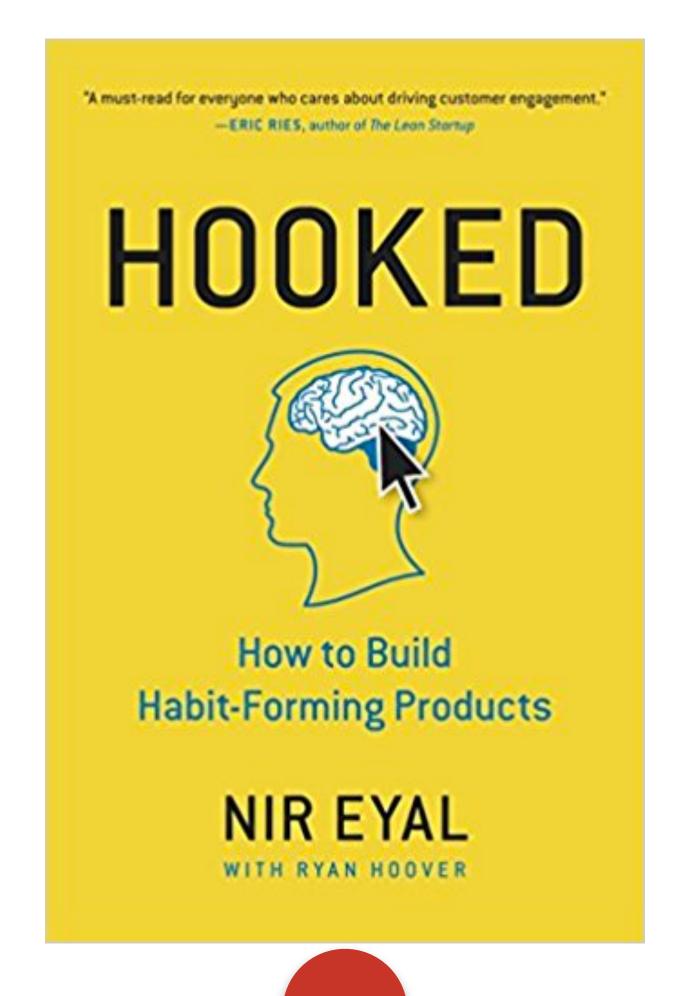
Mind and Body

Thoughts - Bend

Mind and Body

Habits

Resources



Resources





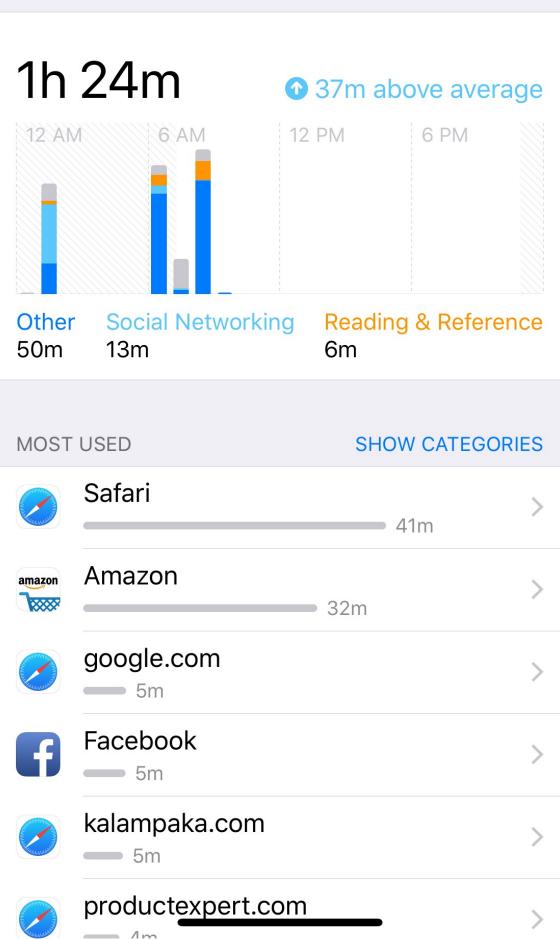
Piqued Interest Give 'em a Good Reason Visual Sound Storytellings Smell Create Hype

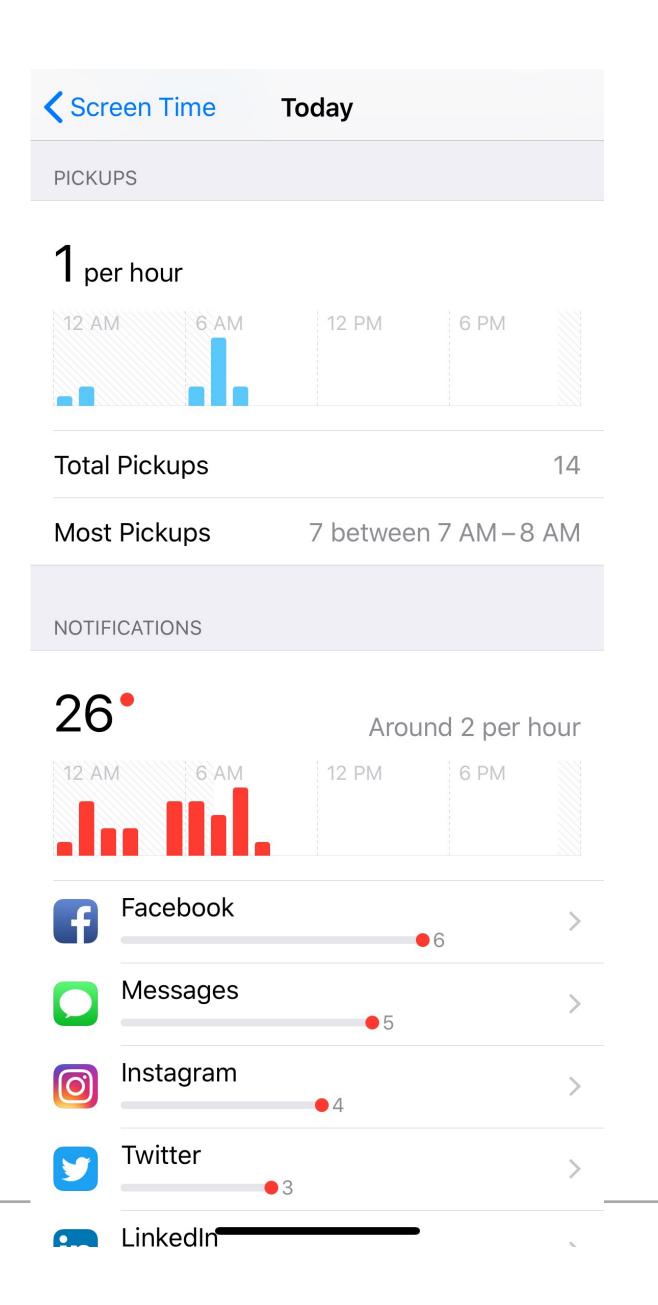
Touch Color Font Typography
Social Proof Asymnetry Symnetry Minimalism

Taste News & Updates Time Fear of Missing out Fomo Asking for Help Showing Vulnerability Simple Language SIZC Trust

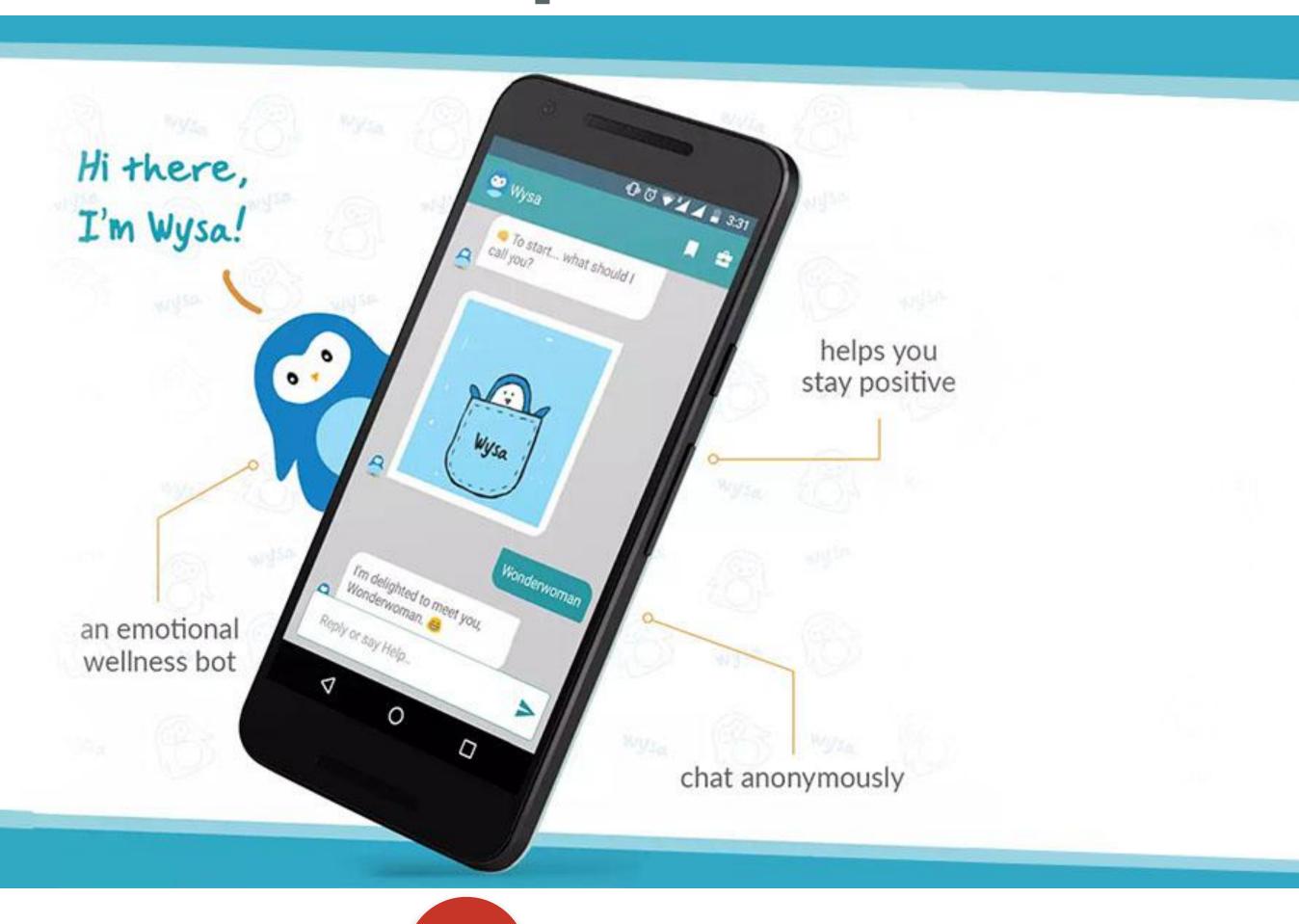
Today Last 7 Days Luckygirl's iPhone SCREEN TIME Today at 9:00 AM

Examples

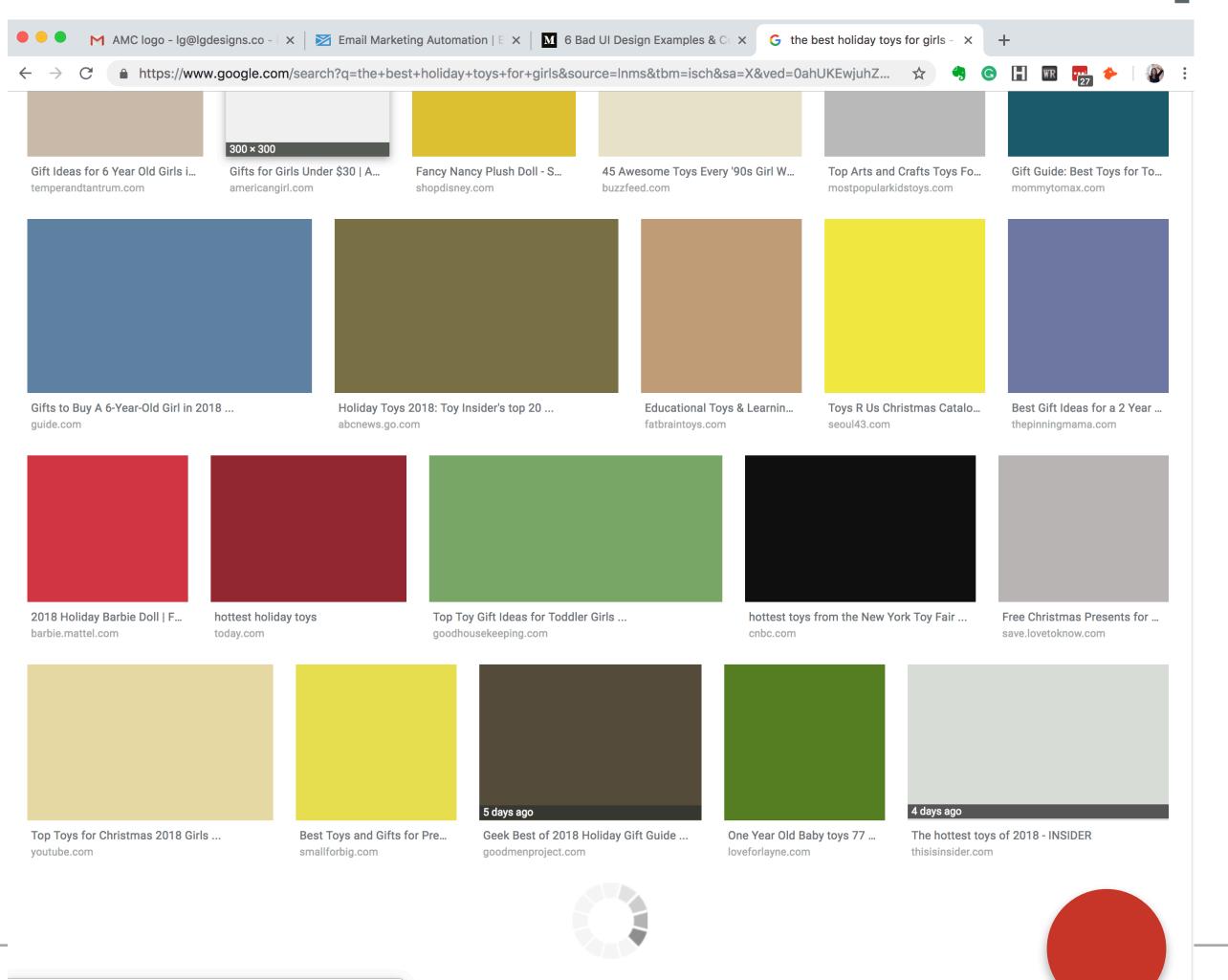


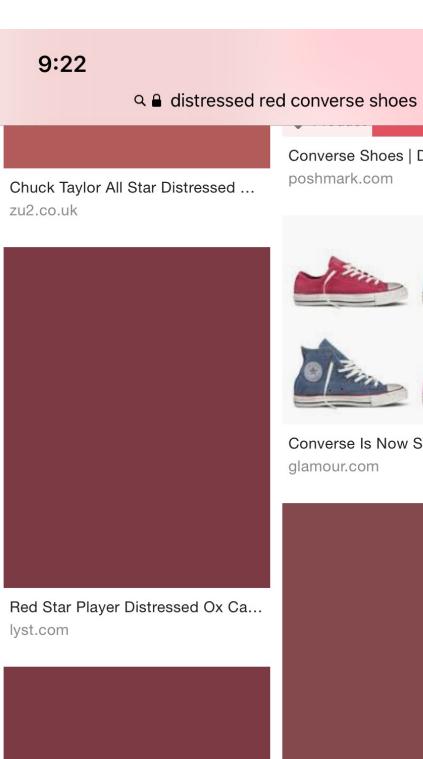


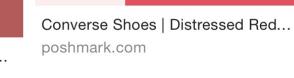






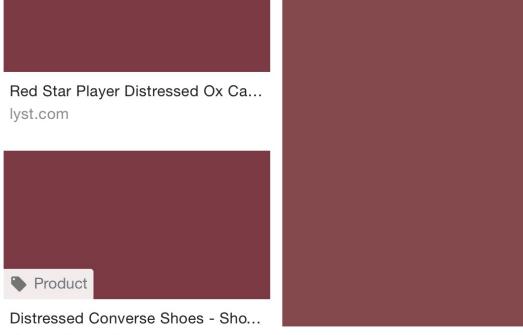




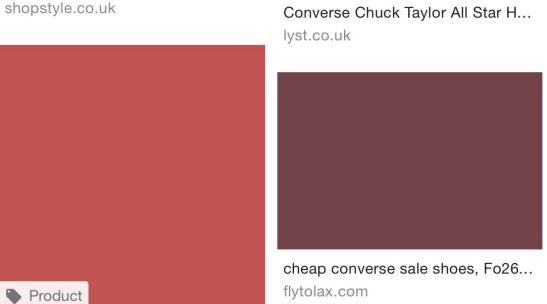




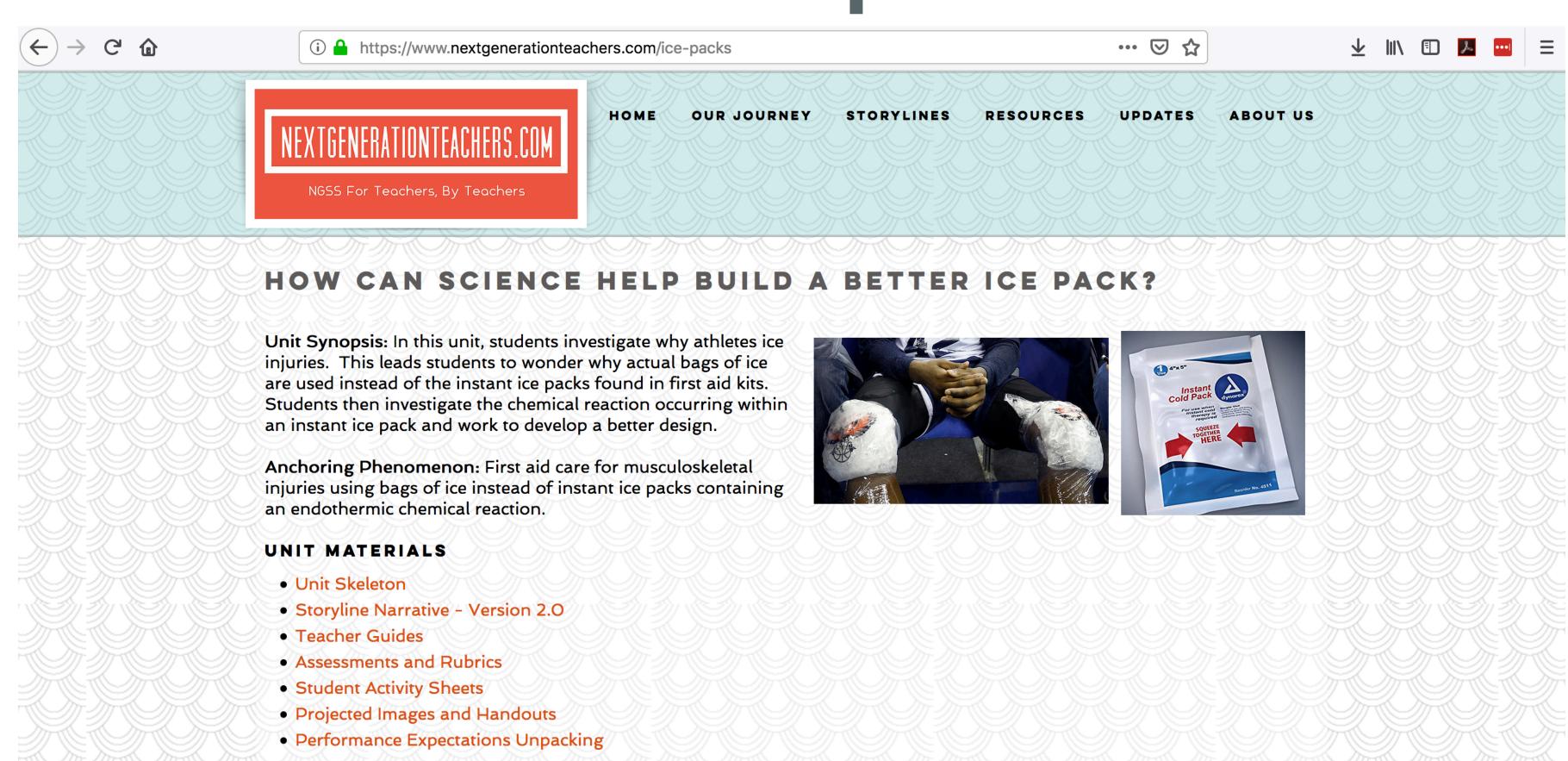
Converse Is Now Selling Beat-Up... glamour.com



Converse Chuck Taylor All Star H...



Converse Shoes | Womens Red D... poshmark.com



PERFORMANCE EXPECTATION

MS-PS3-3 Apply scientific principles to design, construct, and test a device that either minimizes or maximizes thermal energy transfer.* [Clarification Statement: Examples of devices could include an insulated box, a solar cooker, and a Styrofoam cup.] [Assessment Boundary: Assessment does not include calculating the total amount of thermal energy transferred.]

Disciplinary Core Ideas (DCIs)

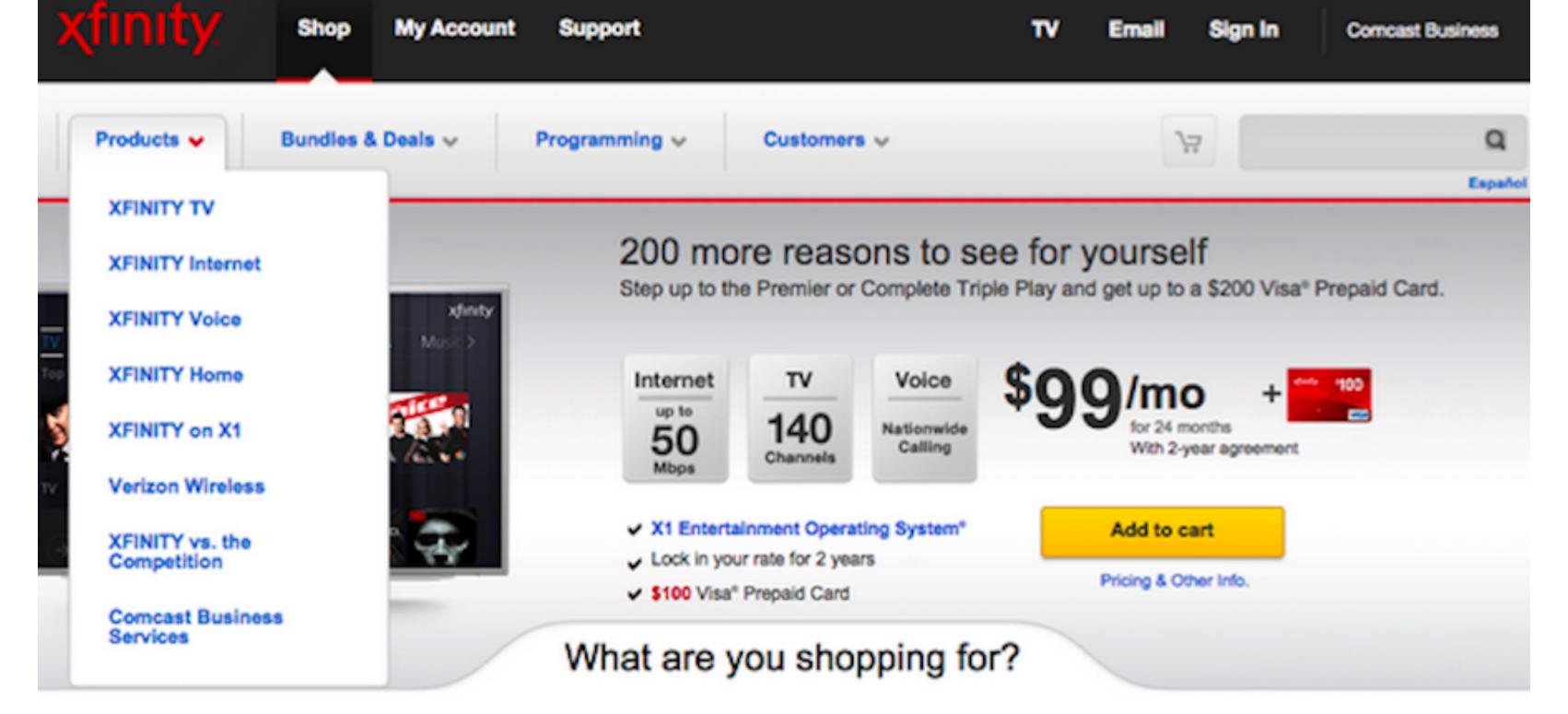
PS3.A: Definitions of Energy

 Temperature is a measure of the average kinetic energy of particles of matter. The relationship between the temperature and the total energy of a system depends on the types, states, and amounts of matter present.

PS3.B: Conservation of Energy and Energy Transfer

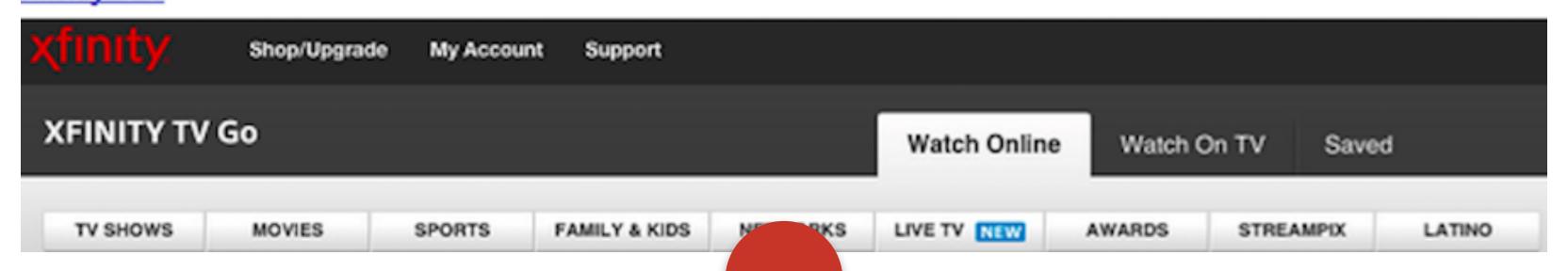
 Energy is spontaneously transferred out of hotter regions or objects and into colder ones by the processes of conduction, convection, and radiation.

- Temperature measures energy levels
- Temperature changes do not equal adding "coldness" or "hotness"
- Particles of matter are always in motion
- States of matter are determined by certain characteristics
- Energy moves and is transferred from high to low (hot to cold) until equilibrium
- Different matter types are going to react to energy changes different (water - specific heat)
- All things are made of matter
- Identify heat thermal energy
- Total change of energy in a system is always equal to the total energy going in or out.



On the main pages, the secondary navigation is presented as a dropdown menu that takes you o subpages.

(finity TV





Padilla Marihuran Ethay lua. Simply the least!

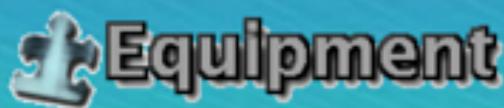


X-Ray and Radiology? You are at the source! Here you will find hundreds of pages of X-Ray related accessories, parts, supplies, and equipment.

Accessories from Lead Aprons to Lead Markers. X-Ray equipment including portables. Not to mention X-Ray parts. Be sure to keep checking back as our web design team is constantly updating the information on the current items and adding new products as they become available.

Search by Product Name, Brand Name, Stock Number and more!

Go!



Darkroom Equipment & Film Processors (15),

Medical Equipment/Patient Care Equipment (9).

Power and Exam Tables(2).

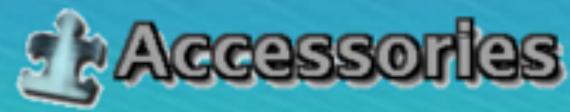
Portable Radiographic(5),

Radiation Survey Meters(7).

Silver Recovery Systems(8),

Film Viewboxes(29)

More products/complete listing.....



Cabinetry & Storage(11),

Cassettes/CR Plate Storage, Transport, Viewing (17).

Cassette/Film/Surgical/Case Carts(10), Exam Room Products(18),

Film Carry Cases, Cassette Holders, Pass Boxes(2),

Film Caddies, Wall Film Racks, Positioning Foam(11),

X-Ray Markers (13), Sandbags, Stools (5), Table Pads

Lead Protection Products: Aprons(71),

Gloves(5), Mobile Barriers, Windows, Eyewear(4),

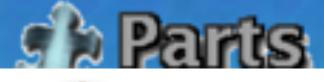
Blockers,

Clear Barriers Thyroid Collars Gonad Protection

Warning Signs, Ultrasound Accessories,

More products/complete listing.....







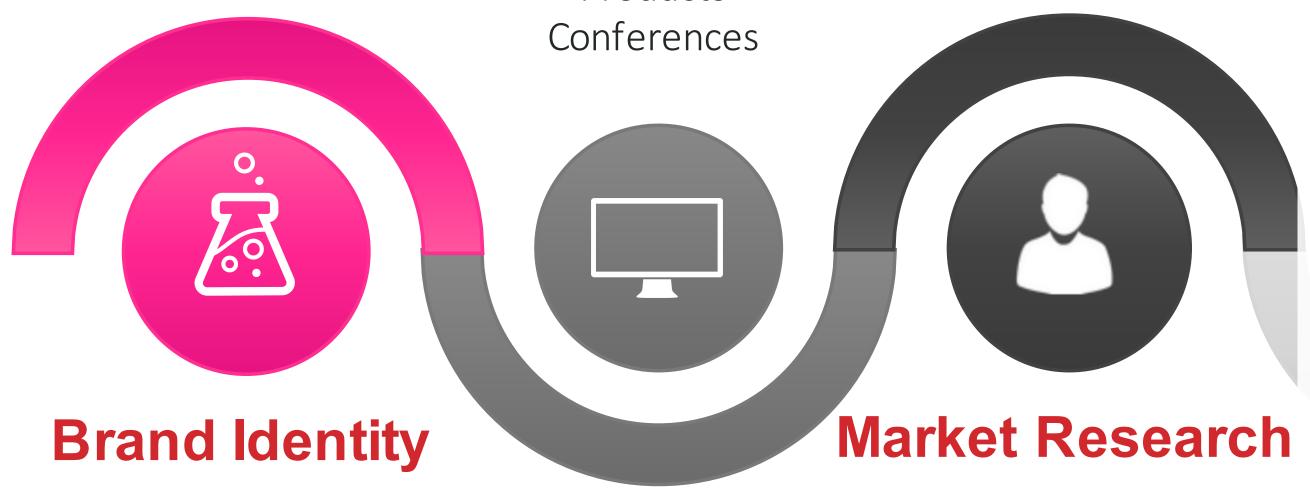
Elements

User Interface

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Project Manager
UX Designer



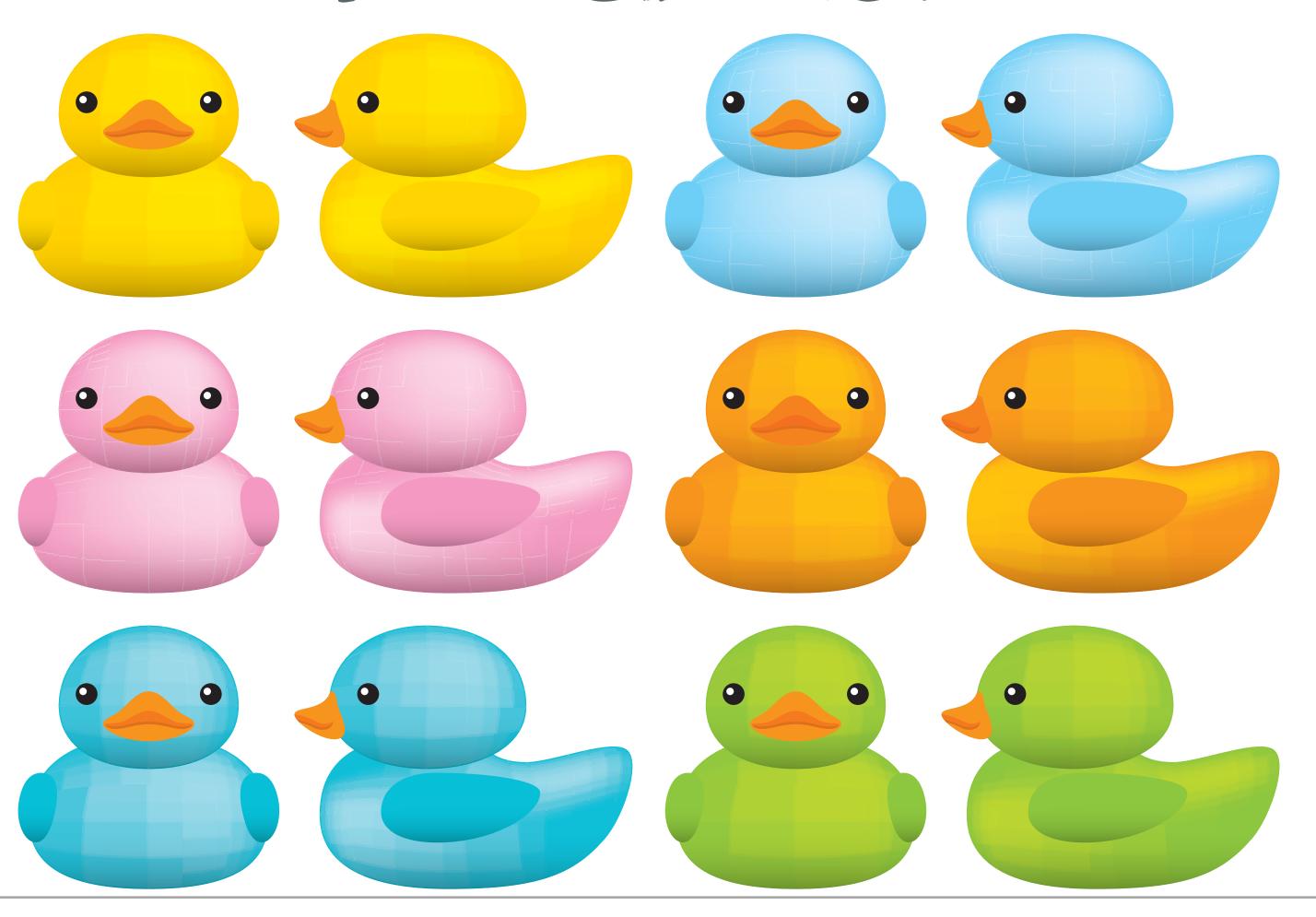


Business Culture
Core Values
Brand Messaging
Logo Design

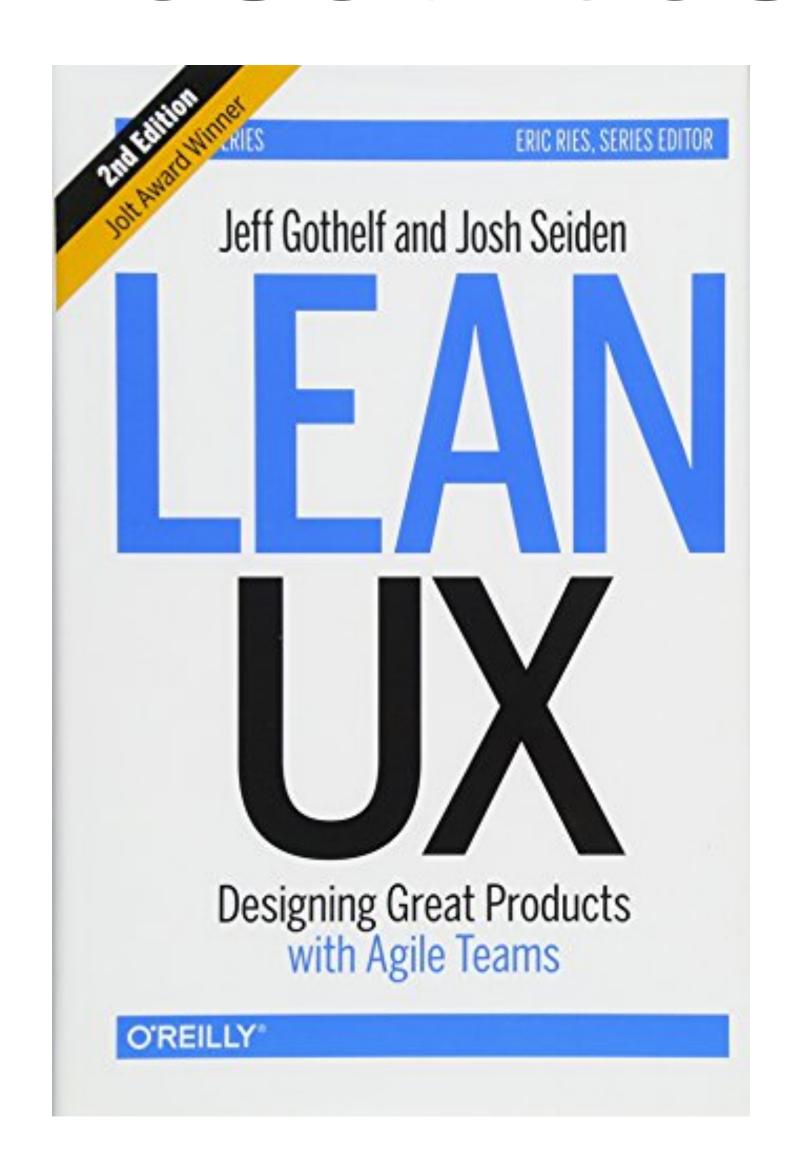
Focus Groups
A/B Testing
Data Analysis
Surveys

Emotional Response Brand Engagement Loyal Clients

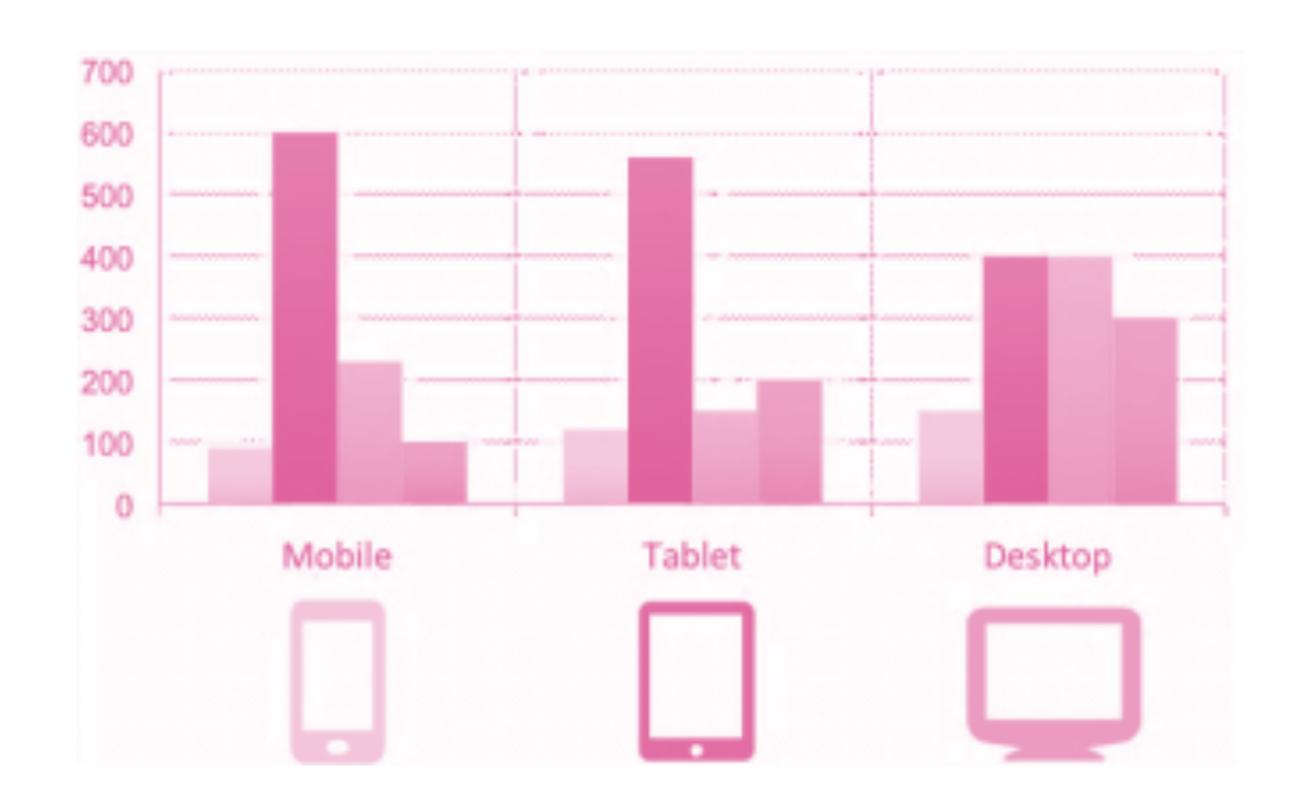
Feedoles C



Resources









Surveys



Focus Groups



A/B Testing



Heat Maps



Time Spent Engaged



Interviews



of File Downloads



Internal Website Searches



Google Analytics



CRM User Behavior



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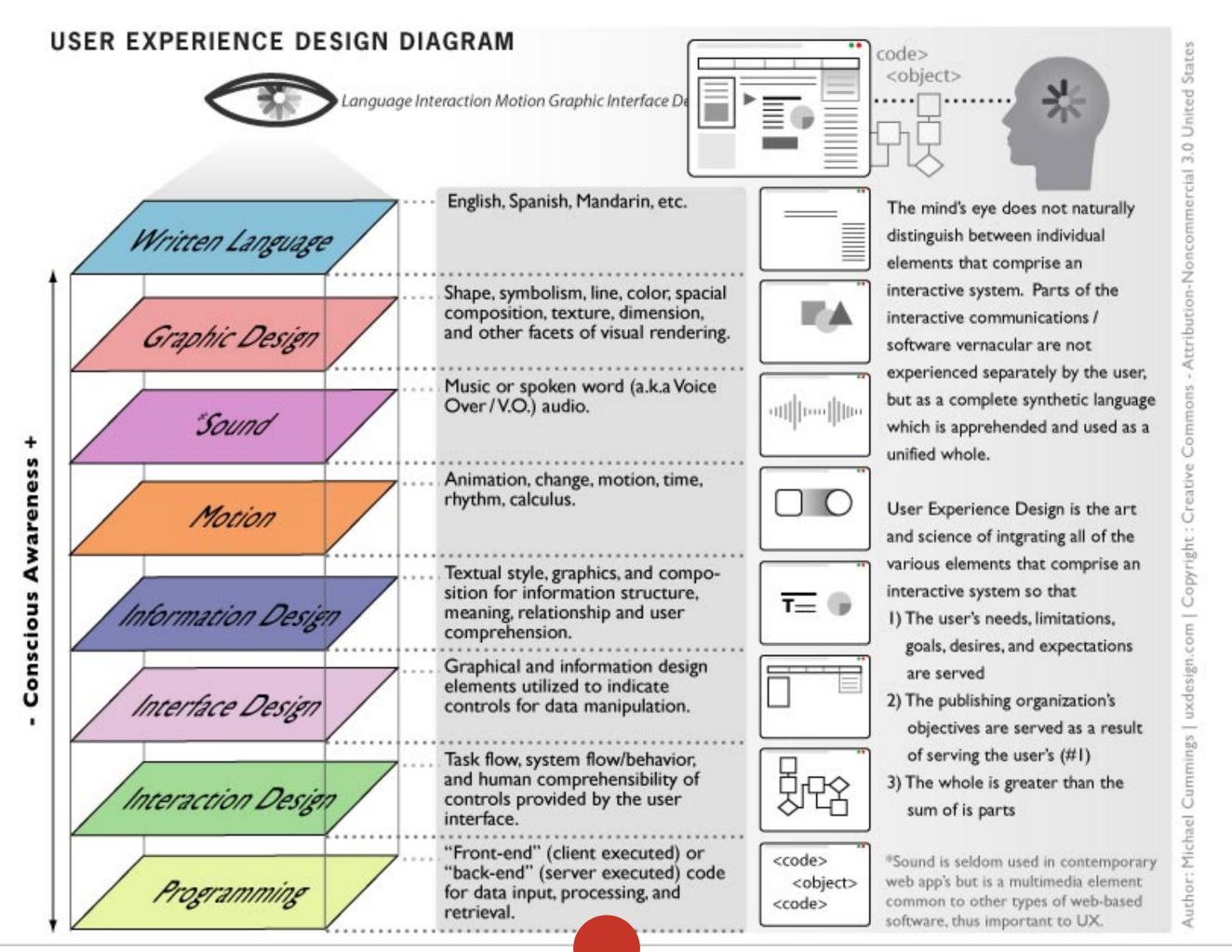
A/B Testing

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Emotional Response Brand Engagement

Overview



Who is Best for the Job?

Creative Directors





Who is Best for the Job?

UX Designers





Who is Best for the Job?

Project Managers





Elements

User Interface

Mobile App Customer Service Products Conferences

Overseer

Creative Director Project Manager **UX** Designer









Focus Groups A/B Testing Data Analysis Surveys

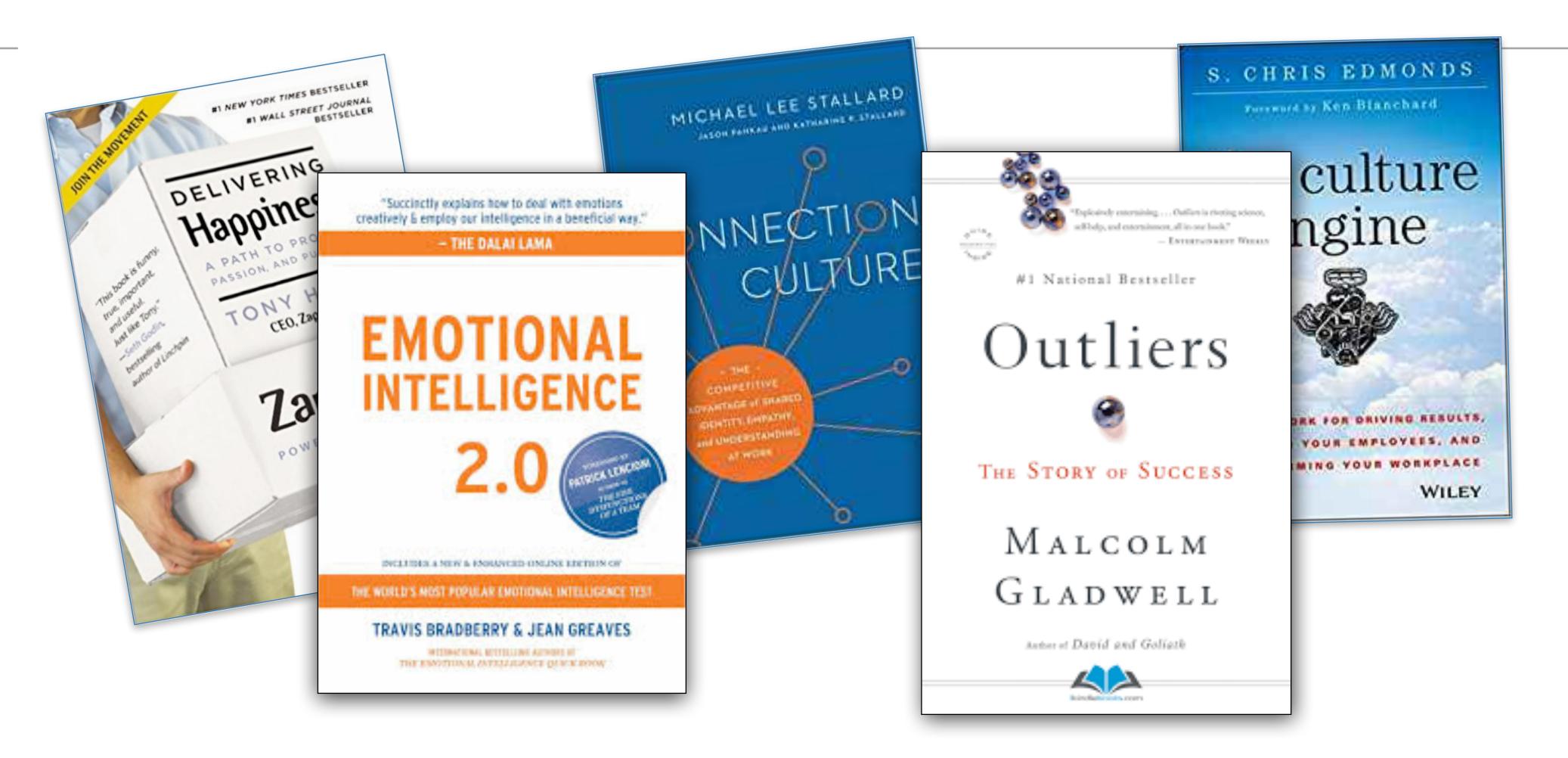


Emotional Response Brand Engagement Loyal Clients

Business Culture Core Values Brand Messaging Logo Design



Resources



11. Learn how neuroplasticity works

12. Examine how our brains learn and recall best

13. Learn the 4 parts of emotional intelligence

14. Discuss some of the 26 traits of emotional intelligence

OBJECTIVE

15. Learn how self-awareness helps you get into the mind of your ideal client



What is Neuroplasticity?

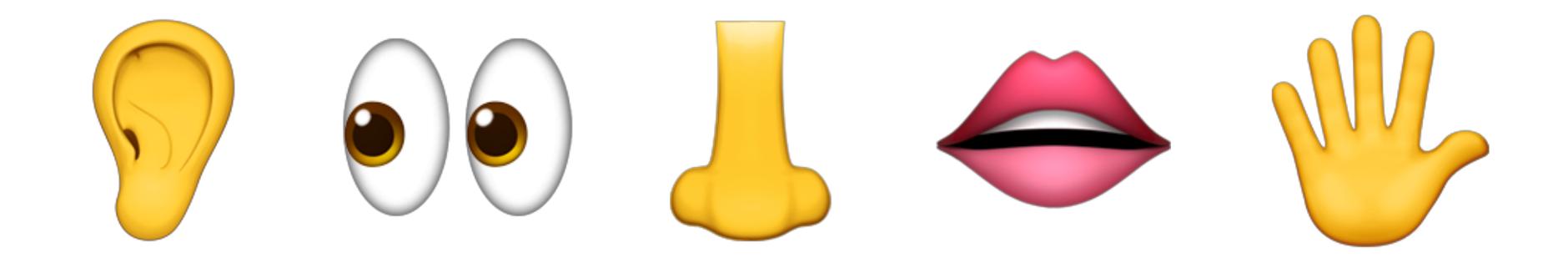


Learning Styles

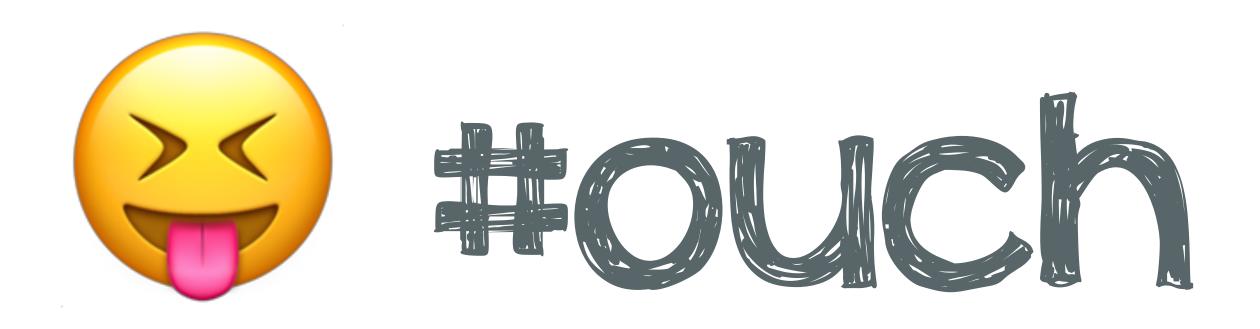
How do you learn best?









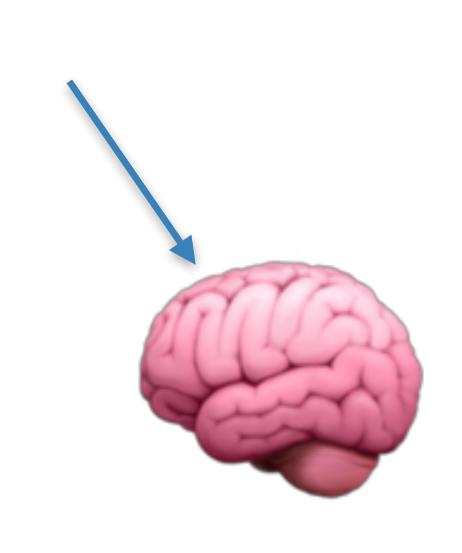
















Make it weird



Neuroplasticity

"The self is a perpetually recreated neurobiological state."

~Antonio Damásio, Portuguese Neuroscientist

What is Emotional Intelligence?



Manage Your Mindset with Emotional Intelligence (EQ)

Awareness of Self

- 1. Emotional Self-awareness
- 2. Accurate Self-assessment
- 3. Personal Power

Management of Self

- 4. Behavioral Self-control
- 5. Integrity
- 6. Innovation & Creativity
- 7. Initiative & Bias for Action
- 8. Achievement Drive
- 9. Realistic Optimism
- 10. Resilience
- 11. Stress Management
- 12. Personal Agility
- 13. Intentionality

Awareness of Others

- 14. Empathy
- 15. Situational Awareness
- 16. Service Orientation

Management of Others

- 17. Communication
- 18. Interpersonal Effectiveness
- 19. Powerful Influencing Skills
- 20. Conflict Management
- 21. Inspirational Leadership
- 22. Catalyzing Change
- 23. Building Bonds
- 24. Teamwork & Collaboration
- 25. Coaching and Mentoring Others
- 26. Building Trust

Mindfulness

Empowerment

Self Others

1. Awareness of Self

2. Awareness of Others

3. Management of Self

4. Relationship Management



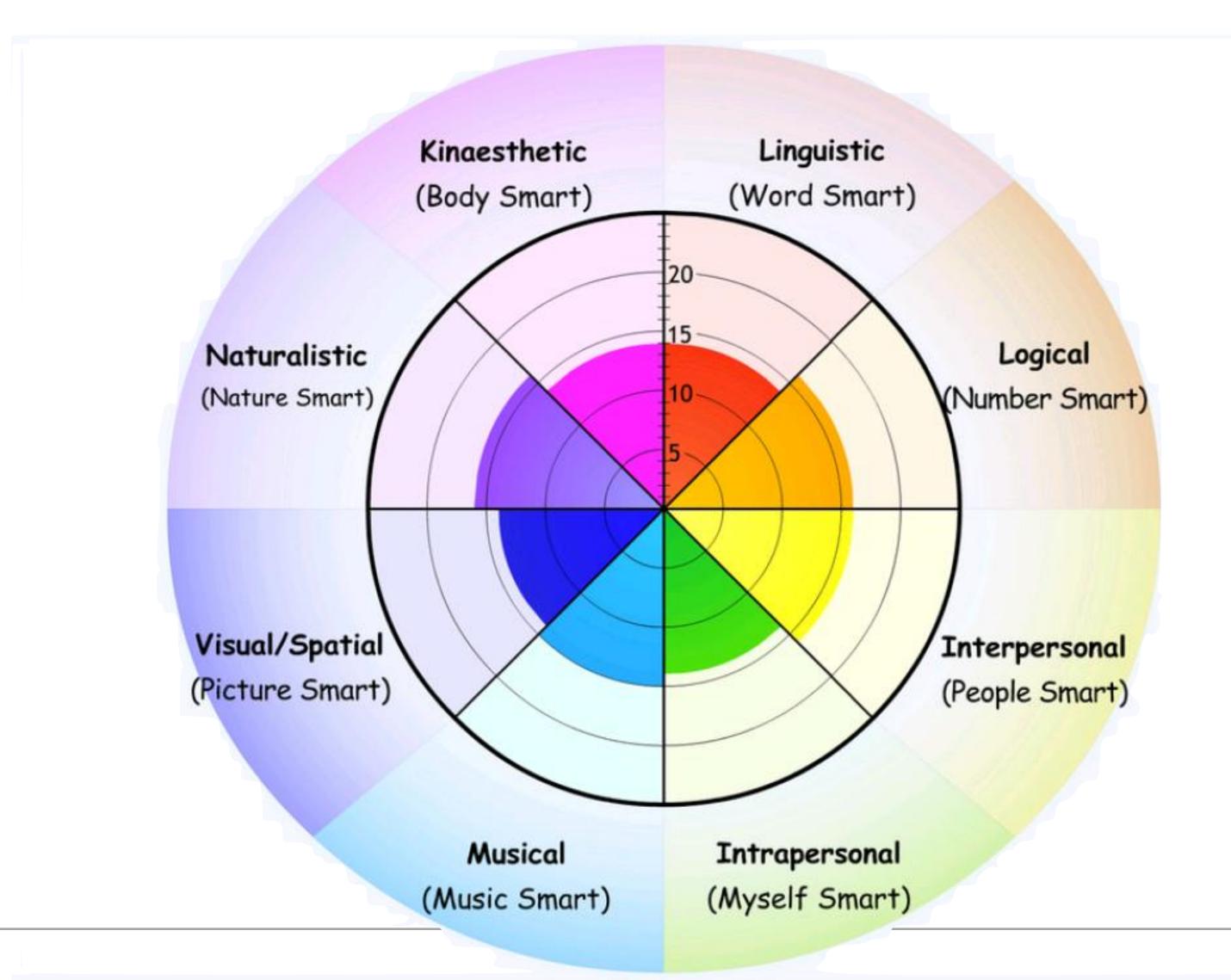


cc: woodleywonderworks - https://www.flickr.com/photos/73645804@N00



Self-Awareness

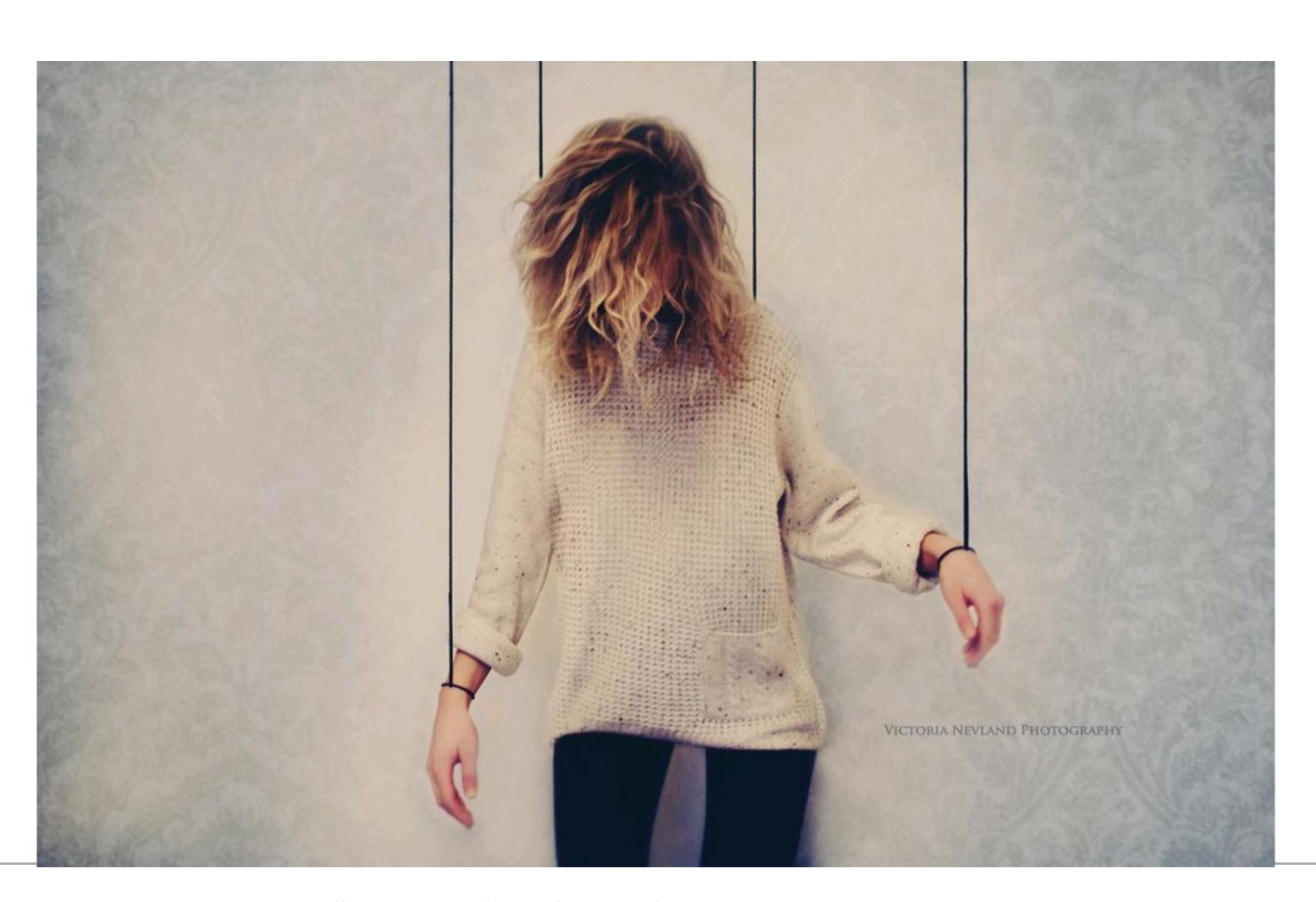
Accurate Self-Assessment







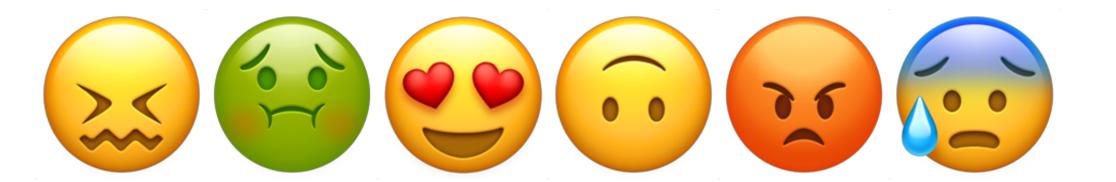
Behavioral Self-control

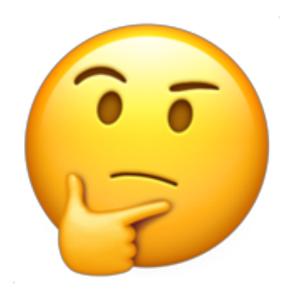


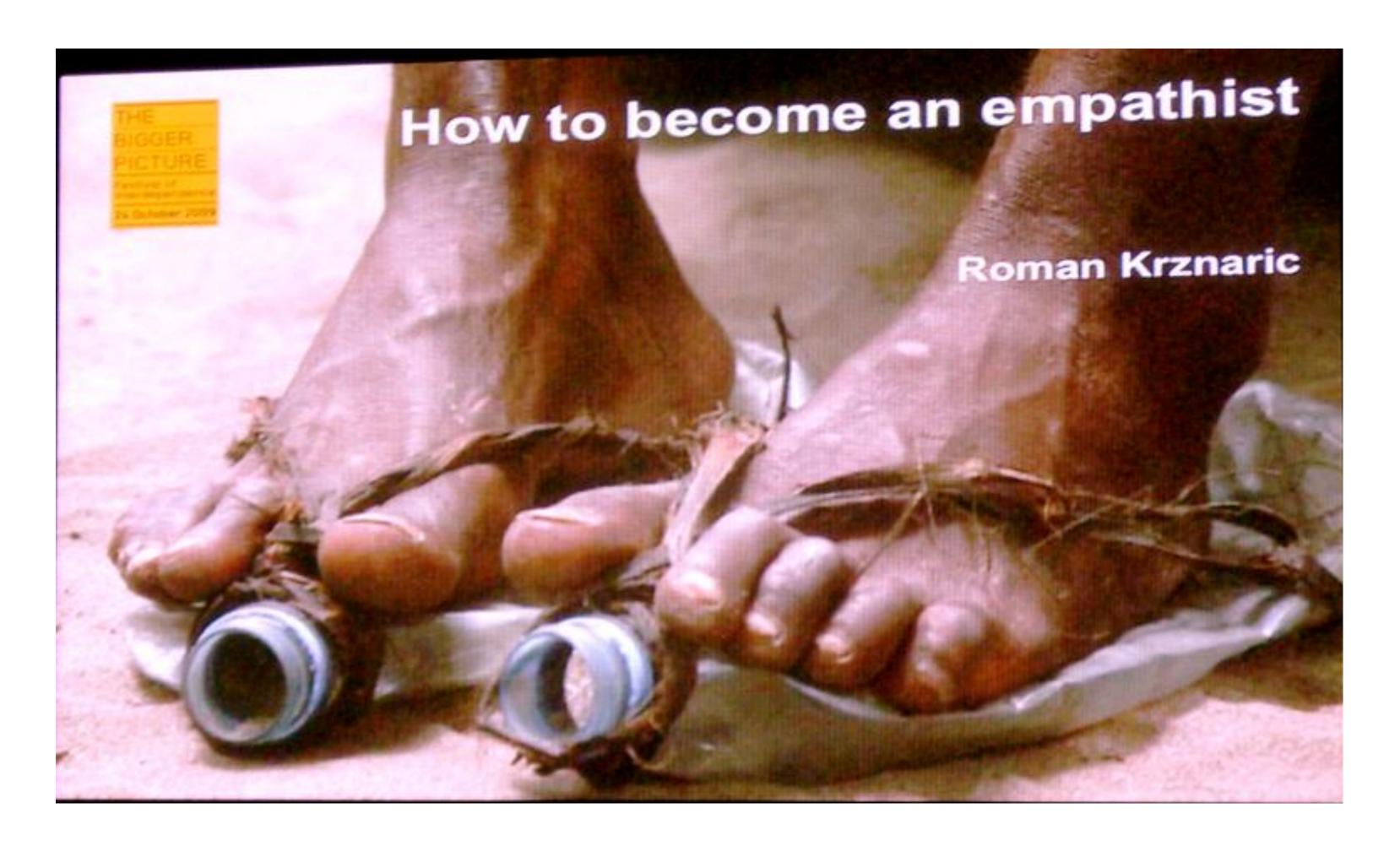


cc: contemplativechristian - https://www.flickr.com/photos/23852851@N07

Awareness of Others







cc: London Permaculture - https://www.flickr.com/photos/7371031@N08

"Empathy is walking a mile in somebody else's moccasins. Sympathy is being sorry their feet hurt."

~Rebecca O'Donnell

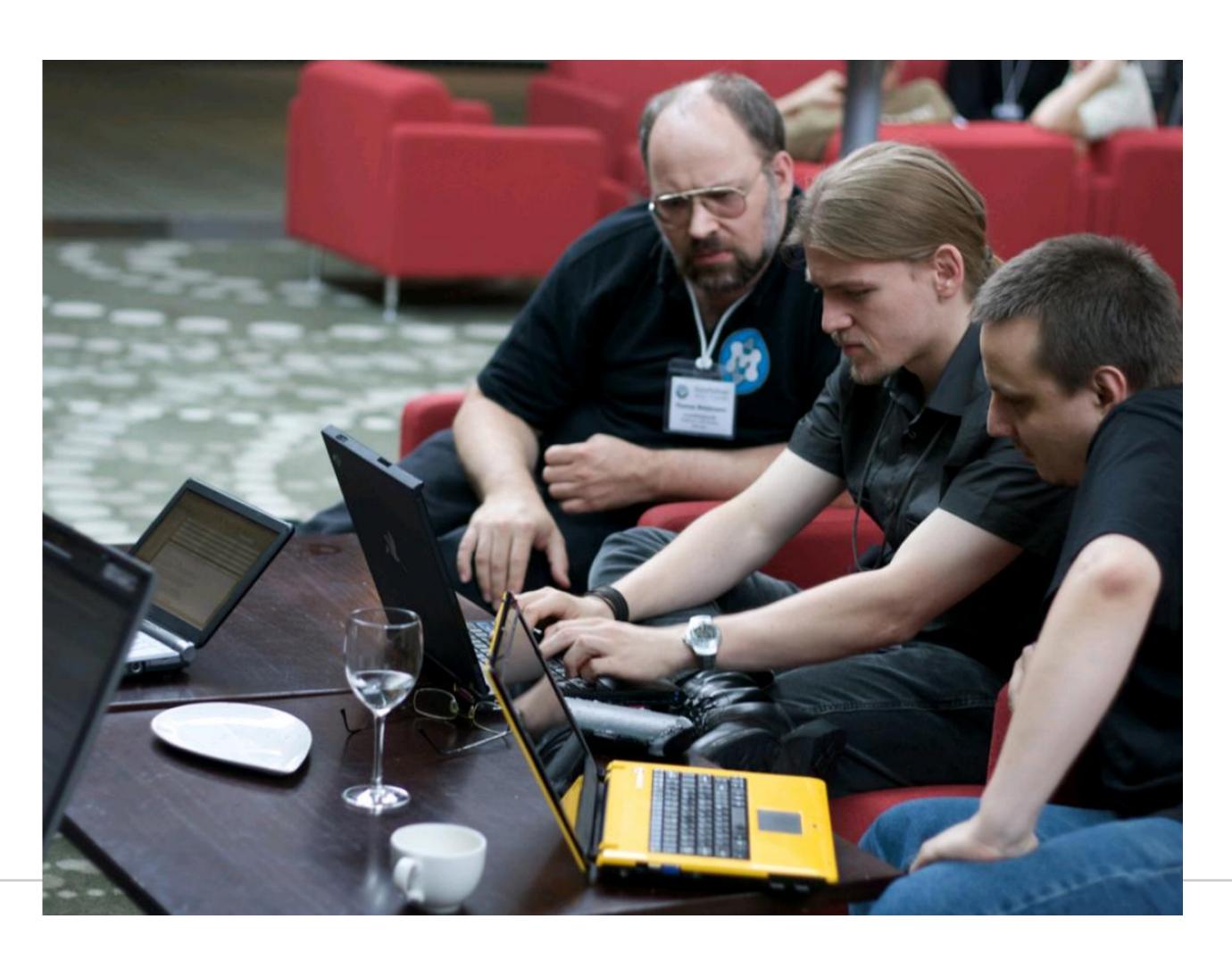
Communication



Motivation

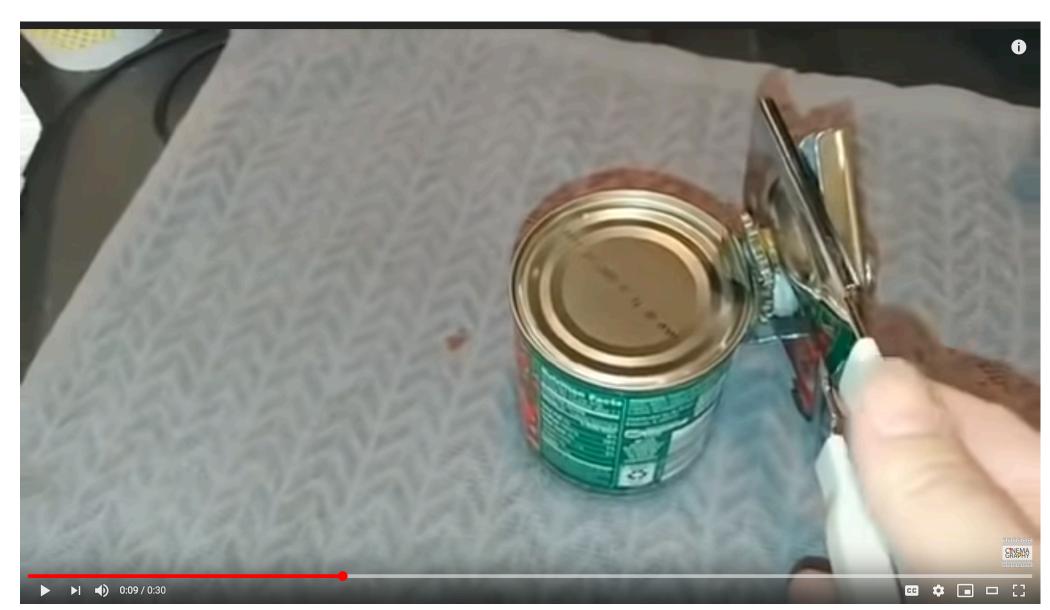


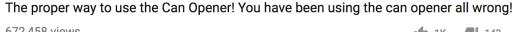
Mentorship/Coaching

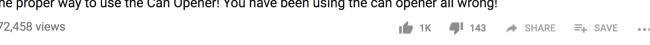




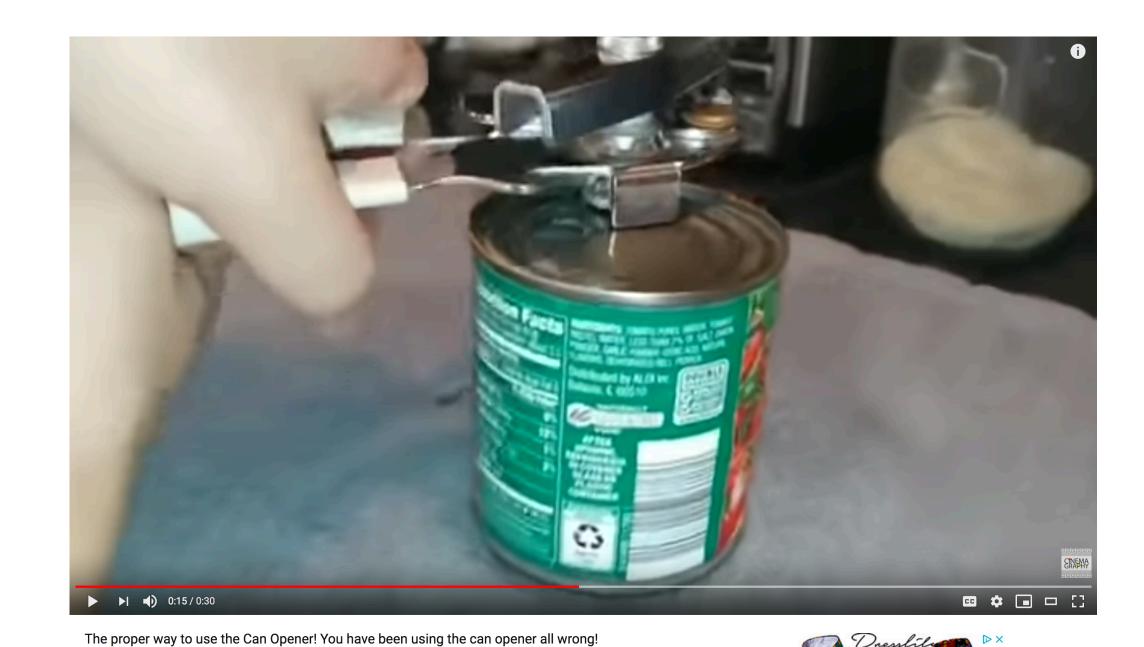
Examples











672,458 views

Examples





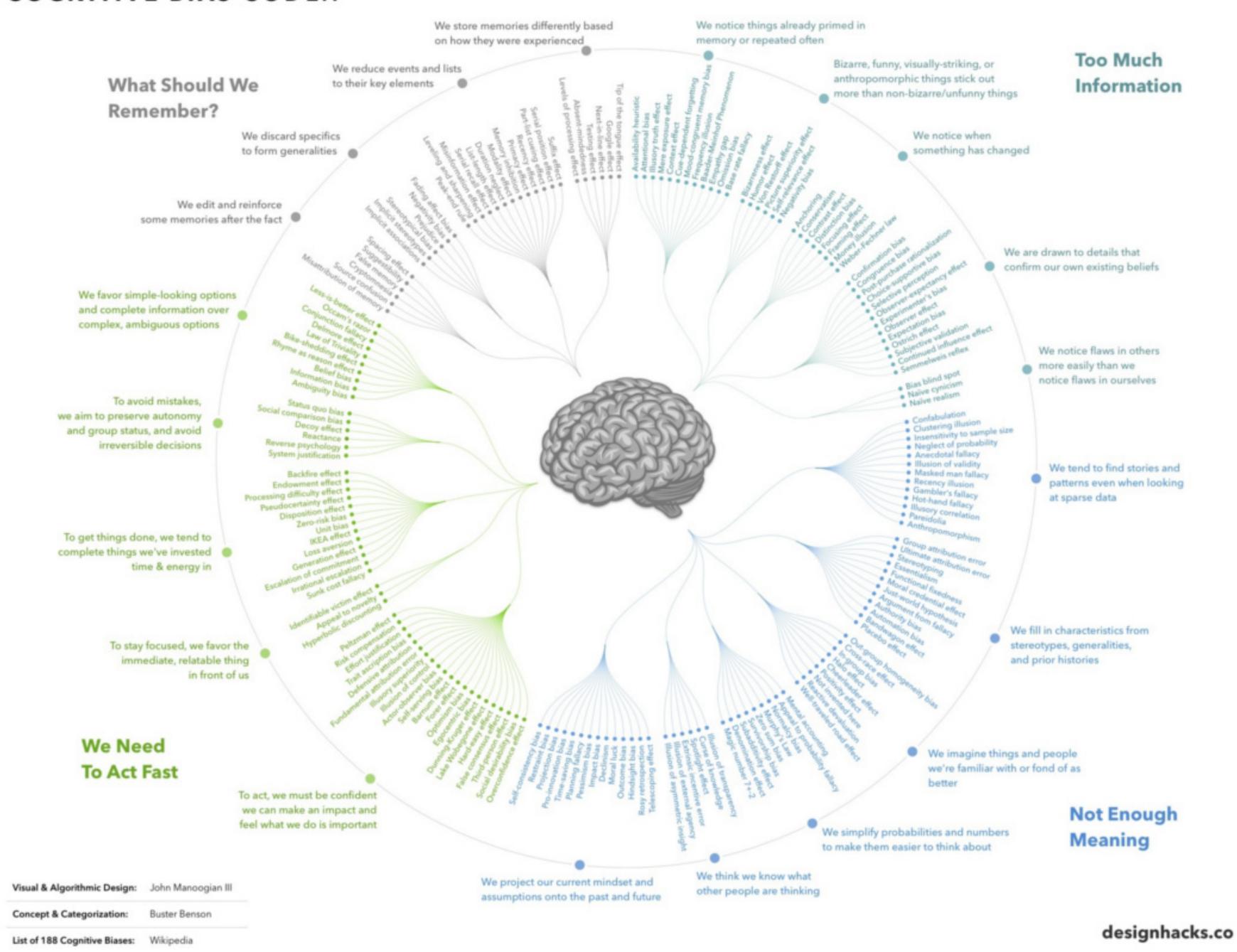




Confirmation Bias Manage Your Mindset

Shift Your Perspective Manage Your Mindset

COGNITIVE BIAS CODEX





Confirmation Bias

What is it?

What is it all about? What is the benefit to the user? Why should they take action?

How do users convert to your goal?

What is the user's motivation to be here in the first place? How does this make them feel?

How much work does the user have to do to get what they want?

What habits are created if they do this over and over? What do they expect when they click this?

Are you assuming they know something that they haven't learned yet?

Confirmation Bias

Is this something they want to do again? Why? How often? Are you thinking of the user's wants and needs, or your own? How are you rewarding good behavior?

Can they easily engage with our Customer Service Department? Is this information fact?

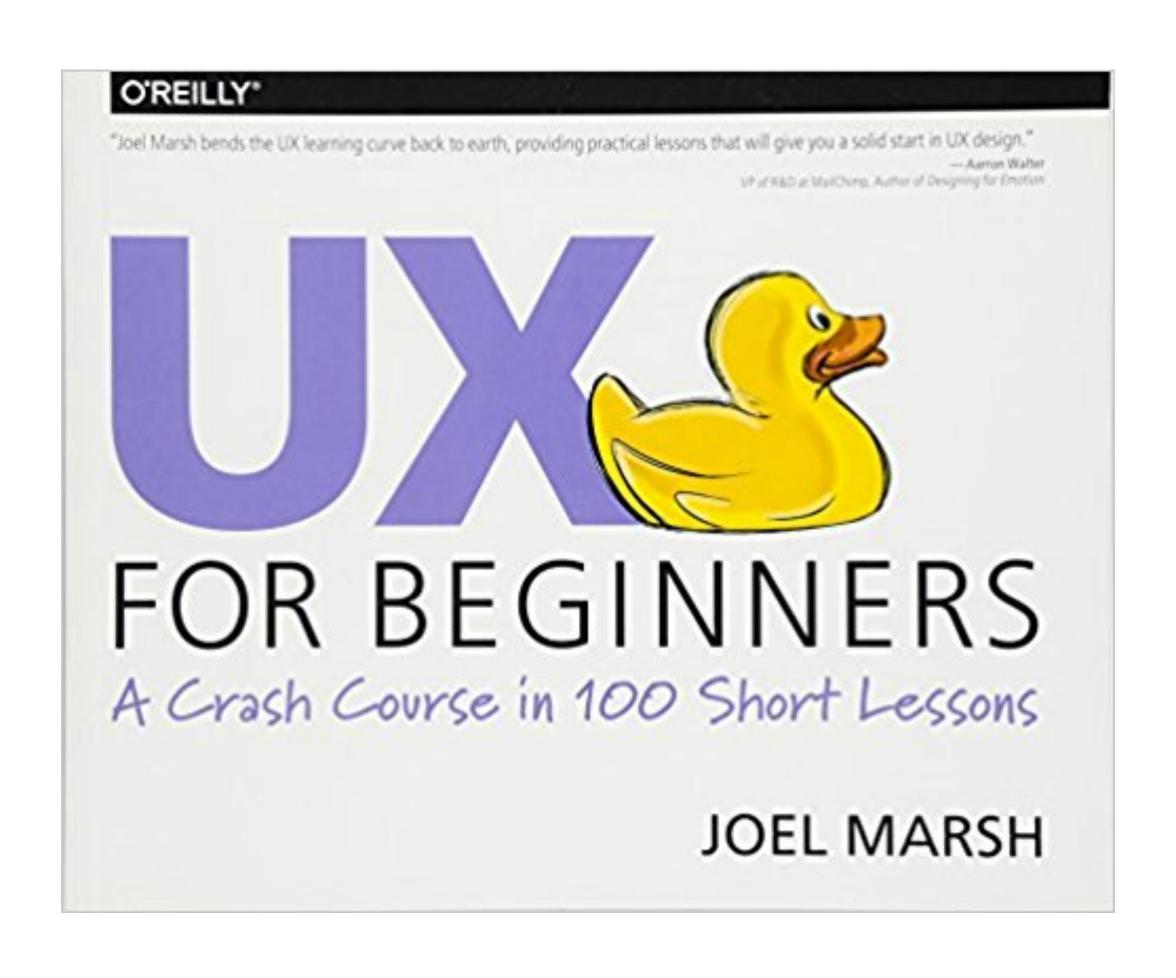
Is it rooted in a factual, observable reality or an alternate reality? Am I willing to consider an alternate perspective? Why or why not?

When did I adopt this belief?

There are preventable user mistakes. What are they? How do we find them?

What assumptions am I making?

Resources "A Crash Course in 100 Short Lessons"



OBJECTIVE

16. Discuss approaches and methodology for UX

OBJECTIVE

17. Learn strategies you can implement immediately when designing products and services and how to put it all together in your own 6-step process

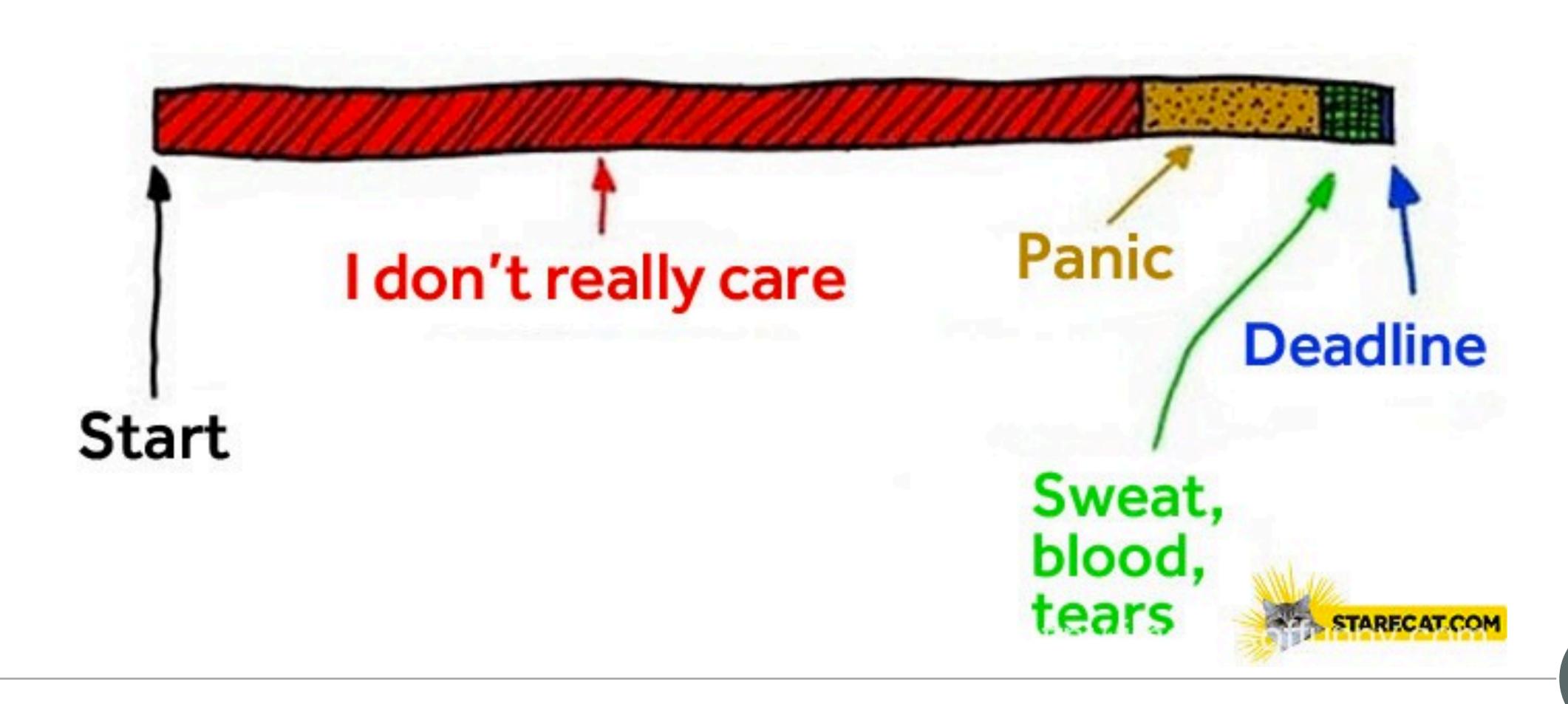


Hack Their Brain NLP Techniques

Design Thinking Hooked Lean UX for Agile Teams

Creative Process Putting it all together

Typical creative process





"The state in which people are so involved..."



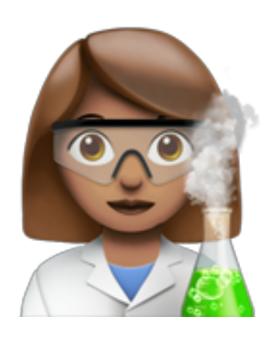
"The pursuit of a goal brings order in awareness..."



Flow is subjective

Being in flow

UX Step 1: Research



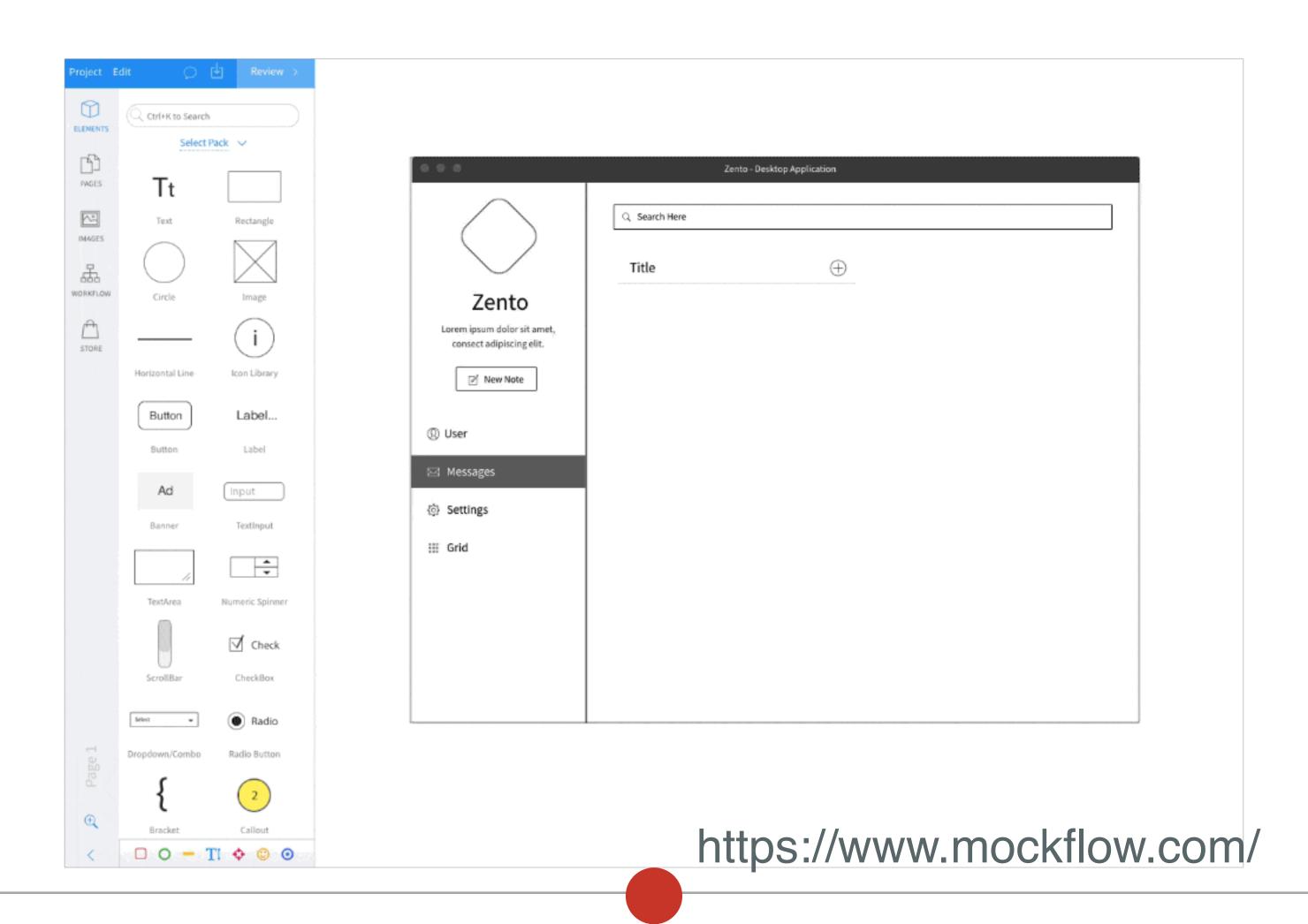
UX Step 2: Solve a Problem



UX Step 3: Make it Profitable



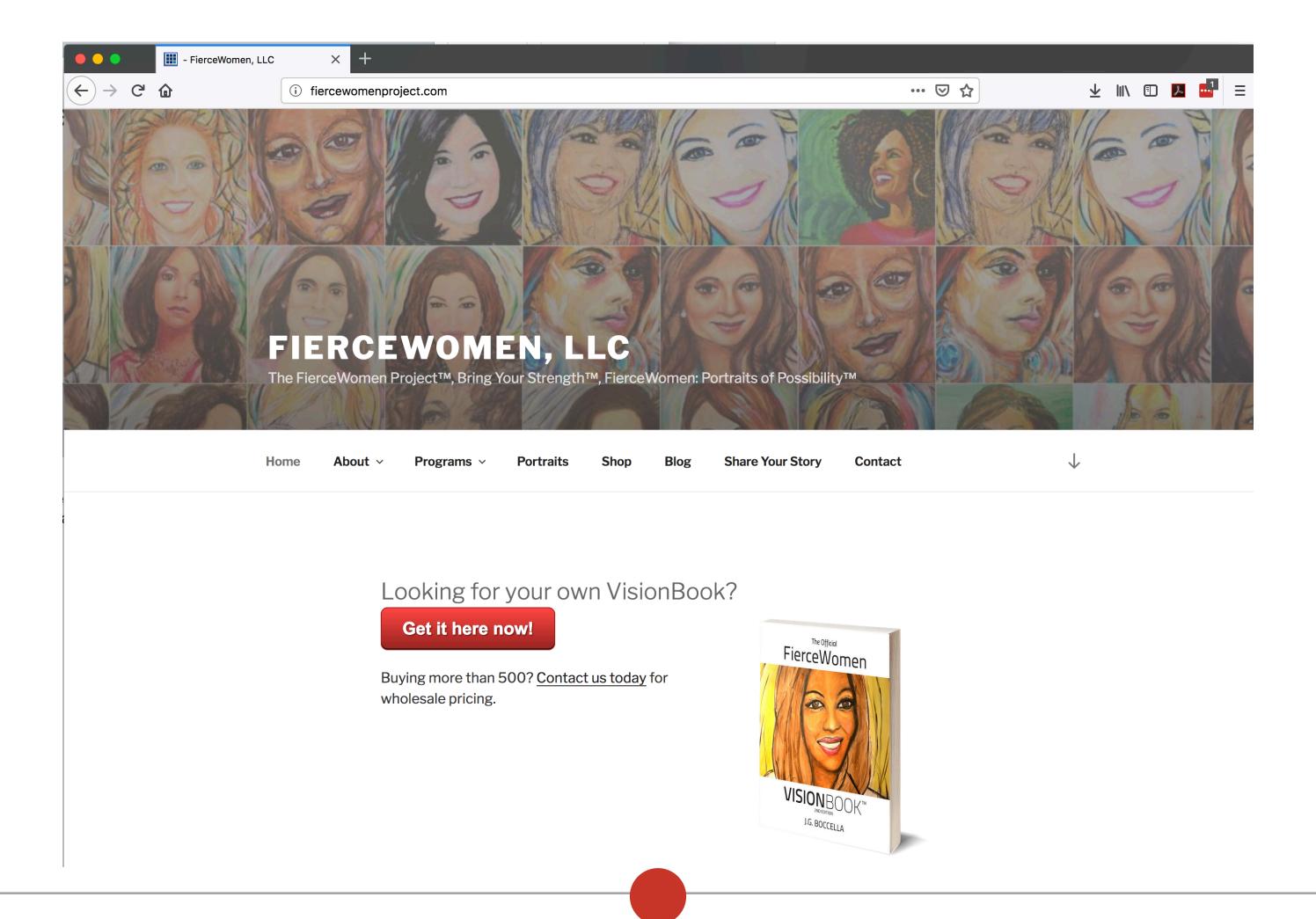
UX Step 4: Design - Mockup



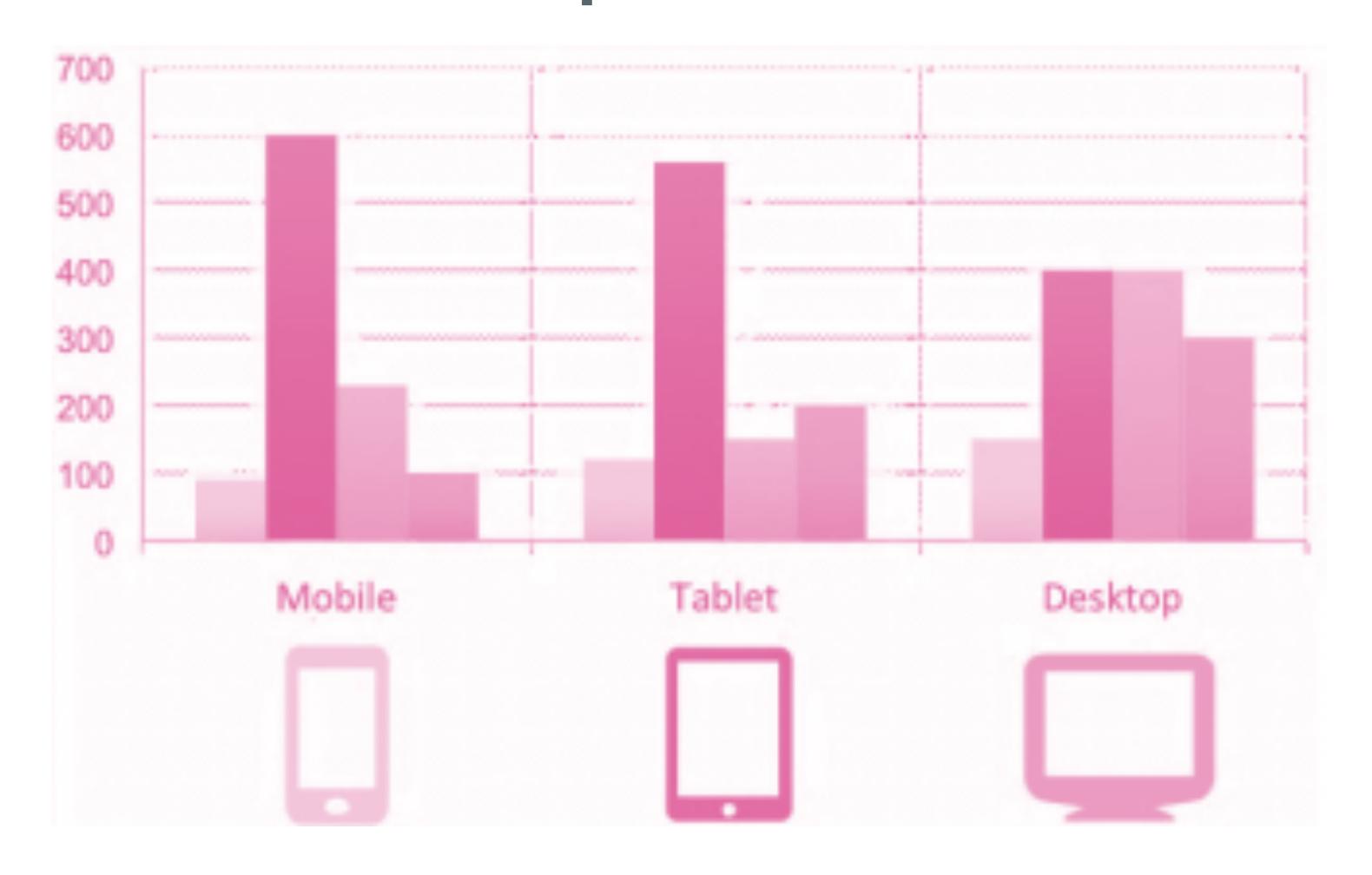
Know the Difference

Mockup & Prototype & MVP

UX Step 5: Build - Prototype > MVP

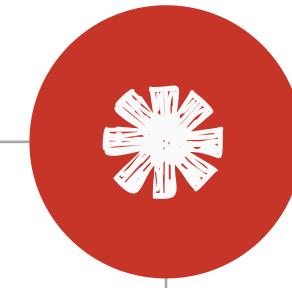


UX Step 6: Measure



Practice Makes Perfecti

Let's Get Creative



Thank you



Questions?





Christina Aldan

@luckygirliegirl

#LuckyUX